

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

**Israel Government on behalf of the State of Israel
The Ministry of Tourism**

Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting the Israel Pavilion at International Tourism Fairs



International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

1. Introduction

1. The Israel Ministry of Tourism (hereinafter: "the Customer"), hereby requests proposals by an International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting the Israel Pavilion at international tourism fairs (hereinafter: "The Tender").
2. All the documents attached to this Tender (hereinafter: the "Tender documents") are an integral part of it and must be considered as complementary to each other.
3. Corporations that meet the requirements and conditions of the Tender and can provide the execution of the services as stated in the Tender documents may submit bids for the Tender.
4. It is clarified that the services subject to this Tender will be performed exclusively by the winning Supplier and that the Supplier shall not have the possibility to transfer its obligations according to this agreement to another. The services will be performed by the Supplier himself and under his professional responsibility.
5. Each engagement to implement the offer will include the Supplier's commitment to comply with the terms of the engagement agreement in the form attached to the Tender documents.
6. Selection of a Tender winner or execution of the contract with him are subject to budget approval.

Sincerely,

Ministry of Tourism Tender Committee

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Table of Content

1.	Introduction	2
2.	The Bid	4
3.	Chapter 2- Required Services	28
	Proposal Booklet	39
4.	Appendix A-1: Payment of minimum wage and the lawful employment of foreign workers	47
.5	Appendix A-2: Approval for registration of the Company in one of the EU countries or the United Kingdom	49
6.	Appendix A-3: Bidder's Authorized Signatories	50
7.	Appendix A-4: CPA certificate for the absence of "going concern" comment	51
8.	Appendix A-5: CPA approval for a bidder who is not required to prepare financial statements	52
9.	Appendix A-6: CPA certificate on the bidder's revenues	53
10.	Appendix A-7: CPA approval of the bidder's revenues	54
11.	Appendix A-8: Commitment to confidentiality and absence of conflict of interest	55
12.	Appendix A-9: Affidavit regarding the commitment of bidders in the Tender (general statement)	56
13.	Appendix A-10: Statement regarding compliance with the provisions of the Law on Equal Rights for Persons with Disabilities	58
14.	Appendix A-11: Encouraging businesses owned by women	60
15.	Appendix A-12: Plan and design	61
16.	Appendix A-13: The Project Manager's CV	62
17.	Appendix B: Instructions for filling the Price bid form (Excel sheet)	63
18.	Appendix C: Contract	64
19.	Appendix C1: Performance Guarantee (English Version)	73
20.	Appendix C1: Performance Guarantee (Hebrew Version)	76
21.	Appendix C2 - The list of those authorized to issue digital guarantees	78

2. The Bid

1. General background

- 1.1. The Israeli Ministry of Tourism is responsible for the planning, development, and marketing policies of the tourism industry. The Ministry has defined its goals to increase domestic tourism and to focus on overseas marketing in specific countries and sectors that could drive incoming tourism to Israel.
- 1.2. The Ministry of Tourism participates in about 20 international fairs a year, including 3 important and large tourism fairs: the ITB fair in Berlin, the WTM fair in London, and the FITUR fair in Madrid-
- 1.3. For establishing the Israeli pavilion at the 3 international fairs listed above, the Ministry of Tourism will select a company that will be responsible for the designing, planning, construction, dismantling, transportation, and storage of the pavilion.
- 1.4. In addition, The Ministry of Tourism reserves the right to order from the Supplier design and preparation of detailed plans and a bill of quantities for up to 10 medium and small pavilions, **without the services of construction, dismantling and transportation.**

The following list is a partial list of the fairs where the Ministry is interested in this service:

- 1.4.1. BIT Milano
- 1.4.2. WTM Brazil
- 1.4.3. ITB China
- 1.4.4. ATM Dubai
- 1.4.5. Top Resa Paris
- 1.4.6. IMEX Frankfurt

- 1.5. The Bidder can be any person or entity registered in Israel or abroad who can provide the requested services and meets all the conditions specified below.
- 1.6. The complete list of services is detailed in Chapter 2 – required services.
- 1.7. The working language of the Tender process shall be English. The working language of the Supplier with the Ministry shall be English. This pertains to verbal and written communications, documents, work orders, technical and legal papers.

2. Definitions

"Bidder"	A person or a company that submits an offer to the Tender.
"Maintenance"	Providing service to the pavilion during the fair and being responsible for the equipment's integrity and its ongoing operation throughout the fair period.
"Pavilion"	A designed space that represents the State of Israel at international tourism fairs. The pavilion contains visual displays and

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

	presents representatives from the tourism industry, who come to represent Israeli tourist sites and businesses, and to promote tourism to Israel.
"Supplier"	A bidder whose proposal wins this Tender.
"Stakeholder in a Corporation"	As defined in the Israeli Securities Law, 5728-1968.
"The Bid"	The set of documents, certificates, affidavits, and all material submitted by the Bidders in this Tender.
"The Ministry" / "The Customer" "IMOT"	The Israeli Ministry of Tourism
"The Work Supervisor", "The Supervisor"	The Ministry of Tourism, Marketing Administration

3. Anticipated Schedule for the Tender Process

3.1. The anticipated schedule for the Tender Process is as follows:

Publication Date of the Tender	27.4.2023
Deadline for Requests for Clarification Submission	16.5.2023 at 13: 00 Israel Time (GMT+3)
Bidders conference to be held by video conference. (Participation in the bidders' conference is not mandatory)	10/5/2023 at 14: 00 Israel Time (GMT +3) on the link below: https://us02web.zoom.us/j/86082459827?pwd=ajkvMDJLK1RueDNwZjZONVE1S1JiQT09
Deadline for Bid Submission	29/5/2023 at 14: 00 PM Israel Time (GMT+3)

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 3.2. The Ministry has the right to change any of the dates listed above, including postponing the deadline for submitting bids, if this deadline has not passed.
- 3.3. It is the responsibility of the bidders to be updated from time to time on changes in the Tender through the website of the Government Procurement Manager at the address:
<https://go.gov.il/TenderIsraelPavilion>

4. Tender Threshold requirements

The conditions listed below are preconditions that bind all Bidders. A Bid that does not comply with all the conditions listed below will not be considered and will be disqualified and rejected. It is emphasized that, unless specifically stated otherwise, all threshold conditions concerning the bidder must be met by the bidder himself.

4.1. Administrative threshold conditions

4.1.1. If the bidder is a corporation established in Israel:

- 4.1.1.1. The bidder is legally registered in Israel .
- 4.1.1.2. The bidder complies with the provisions of the Public Bodies Transactions Law, 5736-1976 (hereinafter: the "Public Bodies Transactions Law").

4.1.2. If the bidder is a corporation established in another country than Israel (hereinafter: ("foreign country")):

- 4.1.2.1. The bidder is a company registered in one of the member states of the European Union or the United Kingdom.

4.1.3. Administrative threshold conditions for all bidders:

- 4.1.3.1. The Bid will be submitted by one legal entity, and it is the only one that will meet all the threshold conditions of the Tender.
- 4.1.3.2. The bidder undertakes that the provision of the services is within the authority of the corporation, and that his bid is signed by the persons authorized to sign on behalf of the corporation, and obligate the corporation with their signature on Tender documents.
- 4.1.3.3. At the time of submitting the Bids, a "going concern" comment is not pending against the Bidder. In this regard, it shall be clarified that the corporation that submitted its Bid as mentioned above is not under substantial legal proceedings (including bankruptcy proceedings, receivership, liquidation, or freezing of proceedings) or any procedures that would cast doubt on the corporation's ability to perform the services that are the subject of this Tender.

4.2. Professional threshold conditions

4.2.1. The Bidder

- 4.2.1.1. The bidder has experience between January 2017, and the date of submission of bids for this Tender in planning, designing, constructing, and operating at least 2 pavilions at international fairs with a size of at least 300 square meters each.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

4.2.1.2. The bidder's company has revenues of at least 1,000,000 EUR or 3,500,000 NIS per year. This requirement refers to one of the years between 2018 and 2021.

4.2.2. **Project manager**

The project manager will be the representative of the Supplier in all communications and execution matters vis-a-vis the Ministry.

4.2.2.1. The project manager managed at least 3 projects of design, construction, maintenance, and dismantling of pavilions as part of an exhibition, between January 2017, and the date of submission of bids for this Tender in the following scopes (cumulatively):

4.2.2.1.1. In each one of the exhibitions, there were at least 5,000 visitors.

4.2.2.1.2. The area of the pavilion at each one of the exhibitions was at least 300 square meters.

5. Notes on threshold conditions and documents to be attached to the Bid

5.1 The Bid will be submitted by only one legal entity and all the required documents will be in the name of this entity only, and will be held as of the date of submission of the Bids. This legal entity is the Bidder for the Tender and the duties and appendices mentioned therein apply thereto.

5.2 It is clarified that the bidder may present identical projects to both the bidder's and the project manager's threshold conditions.

6 Documents required to prove the bidder's compliance with the threshold conditions

6.1 If the bidder is a corporation established in Israel:

6.1.1 In order to prove compliance with the threshold condition in section 4.1.1.1, a certificate of an authorized dealer or a certificate of incorporation certified by an attorney must be attached.

6.1.2 In order to prove compliance with the threshold condition in section 4.1.1.2, The bidder will attach to his offer a valid certificate from an accountant or an assessment officer attesting to the management of account books and records according to the Public Bodies Transactions Law and A signed affidavit approved by a lawyer regarding the payment of minimum wage and the lawful employment of foreign workers, in the form of the affidavit appearing in Appendix A-1 - Affidavit regarding the absence of criminal convictions according to the Law on Foreign Workers, 5911 – 1991.

6.2 If the bidder is a corporation established in another country than Israel (hereinafter: ("foreign country")):

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 6.2.1 In order to prove compliance with the threshold condition in section 4.1.2.1 The bidder will attach an official certificate confirming that the bidder is a company registered in one of the countries of the European Union or the United Kingdom. The reference will be attached as Appendix A-2 to the proposal booklet.
- 6.2.2 To the extent that the bidder is registered in Israel or has an active representation unit in Israel, The bidder will attach references as required in sections 6.1.1 and 6.1.2 above.

6.3 Administrative threshold conditions for all bidders:

- 6.3.1 In order to prove compliance with the threshold condition in section 4.1.3.2, The bidder will attach to his proposal a statement by the bidder's lawyer stating the authorized signatories in the bidder, in the form of Appendix A-3.
- 6.3.2 In order to prove compliance with the threshold condition in section 4.1.3.3 To the extent that the bidder is a body that prepares annual financial reports, a CPA certificate signed by a CPA, and on paper with the CPA's logo, must be attached to Appendix A-4. To the extent that the bidder is not required to prepare annual financial statements, a supporting affidavit from the company's CEO must be attached to this, as well as a CPA certificate for this in Appendix A-5.

6.4 Professional threshold conditions:

- 6.4.1 In order to prove compliance with the threshold condition in section 4.2.1.1, The bidder will fill in section 11.1 of the proposal booklet.
 - 6.4.2 In order to prove compliance with the threshold condition in section 4.2.1.2 To the extent that the bidder is a body that prepares annual financial reports, a CPA certificate signed by a CPA and on paper with the CPA's logo must be attached to Appendix A-6. To the extent that the bidder is not required to prepare annual financial statements, a supporting affidavit from the company's CEO must be attached to this, as well as a CPA certificate for this in Appendix A-7.
 - 6.4.3 In order to prove compliance with the threshold condition in section 4.2.2.1, The bidder will fill in section 12 of the proposal booklet.
- 6.5 In order to prove compliance with the threshold conditions, the Bidder must list all the required information in accordance with the appendices, as well as any other required documentation for the purpose of proving compliance with the threshold requirements.
- 6.6 The Committee may disqualify and reject Bids that do not meet all the threshold conditions listed above. Notwithstanding the above, the Committee is entitled not to disqualify or reject Bids if there is a scribal error or all the

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs required certificates and/or details were not attached to it and all at its sole discretion. The Committee reserves the right to contact the Bidders, all, or some of them, for the purpose of proving compliance with the threshold conditions and/or the conditions of this Tender.

6.7 Acceptance of the provisions of the Tender documents - By submitting of proposal, the Bidder confirms that he agrees with all the provisions of the Tender documents and that each bid is submitted in accordance with the terms and conditions contained therein.

7 Additional required documents as part of the Tender:

7.1 For a bidder who is a corporation established in Israel:

- 7.1.1 The bidder will attach a statement regarding compliance with the provisions of the Law on Equal Rights for Persons with Disabilities in the form of the statement appearing in Appendix A-10.
- 7.1.2 Encouraging businesses owned by women - the bidder who meets the requirements for the amendment to the Tender Obligation Law (number 15), 2002 (hereinafter "the amendment to the law"), regarding the encouragement of businesses owned by women, will submit a certificate and affidavit stating that the business is under the control of a woman as defined by the amendment to the law. If, after weighing the results, two or more bids receive the same weighted scores, which are the highest scores, and one of the bids is a business controlled by a woman, that bid will be selected as the winner of the Tender, provided that it is accompanied at the time of its submission by the confirmation and affidavit in Appendix A-11.

7.2 Additional requirements for all bidders:

- 7.2.1 Commitment to confidentiality and absence of conflict of interest, in the text attached as Appendix A-8 to the Tender.
- 7.2.2 Affidavit regarding the commitment of bidders in the Tender (general statement) in the text attached as Appendix A-9 to the Tender.
- 7.2.3 Bidders are required to attach the engagement agreement (Appendix C), to the bid, duly signed with initials on each page and a full signature at the end.

8. Criteria for examining the Winning Bid

The Tender Committee will review the Bids as follows and in accordance with the stages below:

8.1 First stage - threshold conditions

- 8.1.1 In the first stage, all Bids submitted by the deadline for Bid submission will be opened for the purpose of checking the Bidders' compliance with each of

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

the preconditions for participation. The Bids will be examined for compliance with the threshold conditions as specified in section 0 above. A Bid that does not meet one or more of the threshold conditions - **will be disqualified and rejected.**

8.2 Second stage - quality rating (70%)

8.2.1 In the second stage, the bidders that have met the threshold conditions will get a quality score, according to the following criteria:

#	Criteria	Maximum score	Remarks
1	Number of pavilions planned, designed, constructed, and operated at international fairs (Beyond the 2 required in the threshold conditions for the Tender)	10	5 points will be given for each additional pavilion as detailed in section 4.2.1.1.
2	Project manager experience) Beyond the 3 required in the threshold conditions for the Tender)	10	5 points will be given for each additional project as detailed in section 4.2.2.1.
3	Plan and design The bidder will attach the plan as appendix A-12 of the proposal booklet	35	The bidder will present an initial proposal for a floor plan for the IMOT pavilion that includes the division of the space, a model of the pavilion, a front stand, the meeting area, and public areas. The plan will be submitted in color, will demonstrate the pavilion's design, and will include 3D simulations from different angles, sections, and distances, measurements of all the components in the pavilion, and its surroundings, material samples- material swatches (flooring, lighting, furniture, PVC, panels, paints, etc).

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

#	Criteria	Maximum score	Remarks
			<p>The plans will be examined by the following criteria:</p> <ul style="list-style-type: none"> a) Artistic design concept (12) b) Materials that will be used (6) c) Elements designed or manufactured by Israeli companies in the design concept (5) d) An impression of the planned experience for visitors to the pavilion (7) e) General impression (5)
4	Recommendations	10	<p>Recommendations on the bidder will be reviewed for the past works presented in response to threshold requirement conditions of the bid. The recommendations will be given through E-mail. The IMOT can contact any of the bidder's customers that will be mentioned in section 11.1 of the proposal booklet.</p> <p>Two recommenders will be examined for each bidder.</p> <p>Each recommendation will be examined according to the following criteria:</p> <ul style="list-style-type: none"> a) Standing in deadlines (2.5) b) Work quality (2.5) c) Responding to special services, urgent orders, etc. (2.5) d) General impression (2.5) <p>Each criterion will be given a score as mentioned above, and the final grade of the recommendation will be the average of the scores of the two recommenders.</p>
5	<p>Presentation (interview)</p> <ul style="list-style-type: none"> • The bidders who will receive a score of at least 45 points in criteria 1-4 will be invited to make a face-to-face presentation or by video call (at the discretion of the Ministry). • Schedule- The presentation will last about 60 minutes: 		

#	Criteria	Maximum score	Remarks
	<ul style="list-style-type: none"> ○ Presentation of the proposal by the bidder - 40 minutes ○ Questions from members of the Tender committee or whoever will be appointed by it- 20 minutes. ○ The above schedule is general, and the Ministry may change it. 		
	Presentation	35	<p>As part of the presentation, the bidders will present the planning concept, as shown in criteria #3, Plan and design, the team leading on its behalf and the work plan for providing the services.</p> <p>The presentation will be scored according to the following criteria:</p> <ul style="list-style-type: none"> • The design concept that reflects a deep understanding of the strengths and the uniqueness of Israel as a tourist destination. (20%) • Impression of the bidder and the leading team on his behalf (15%)
	Total	100	

8.2.2 Only Bidders who receive a quality score of 70% or more will move on to the next stage of scoring the Bid.

Bidders whose quality score is lower than 70% points will be disqualified. **If there are less than two offers remaining that pass the 70% threshold in the quality rating, the committee may, at its discretion, not disqualify and reject offers whose quality score is lower than 70%, but not lower than 60%.**

8.3 Third stage - Price Bid (30%)

8.3.1 At this stage, the price bids of the Bidders who passed the quality scoring stage will be opened, The bidder who will quote the lowest amount among the Bids (Hereinafter: "The Lowest Price Bid") will receive a maximum score of 100 points.

8.3.2 Calculating the score of the bids will be executed according to the following formula:

$$S_i = \frac{TC_{min}}{TC_i} \times 100$$

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

S_i	- Price score of bidder i.
TC_{min}	- The lowest price bid (Cell F7 in the Excel file used to submit the price bid)
TC_i	- Price bid of bidder i (Cell F7 in the Excel file used to submit the price bid)

8.3.3 Section 13 below explains each one of the price components.

8.4 Fourth stage - selection of a winner

8.4.1 The winning Bid is the Bid that received the most points from the summation of the quality score and the price score as presented in the following formula:

Price (score	*	30%)	+	Quality (score	*	70%)	=	Bid score
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8.4.2 The win is conditional and is subjected to the submission of all the required documents and affidavits appearing in this document by the applicable due date, including a conflict-of-interest check, whenever such a need arises and the settlement or rejection of the Bid in respect thereof. Failure to present all the documents as required may lead to the rejection of the Bid.

8.4.3 If the two highest-scoring bids receive the same weighted score, the Tender committee will act as follows:

8.4.3.1 If one of the bidders is a woman-controlled business registered in Israel and the bidder has filled out the declaration in Appendix 11, this bid will be declared the winning bid.

8.4.3.2 In any other case where the two bidders with the highest weighted score receive the same score, the bid that receives a higher quality score will be declared the winning offer.

8.4.3.3 In the event that the two offers with the highest weighted score receive the same score and the same quality score, the Tender committee will draw a lottery between these two offers.

8.5 Qualified bidders

8.5.1 In the case of declaring one winner, the Ministry may determine that the bidder whose bid was ranked in second place will be defined as "second qualified bidder".

8.5.2 If the Ministry decides to terminate the contract with the winner of the Tender, the Ministry may, at its sole discretion, it may sign a contract with the "second qualified bidder".

8.5.3 If the Ministry will contract with the "second qualified bidder" according to the above, all Tender conditions will apply to this contract.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

8.5.4 If the validity of the offer has expired, the contract with the "second qualified bidder" will be subject to his consent.

8.6 The Tender Committee is entitled not to choose any Bid, at its sole and absolute discretion, for reasons to be recorded.

9. **The Ministry's Tender Committee Authorities** - Without detracting from the scope of authority granted to the Tender Committee according to any law, the Tenders Committee is entitled as follows:

9.1 The Tender Committee may reject a partial, incomplete, conditional, erroneous Bid or based on incorrect assumptions or on a misunderstanding of the requested specifications, unless the Tender Committee decided otherwise. The Committee's decision and its opinions, in relation to a Bid or several Bids, will be recorded in the protocol.

9.2 Notwithstanding the foregoing, the Tender Committee may decide, that non-compliance with the Tender specification was a scribal error and therefore to correct it. Such a correction will be made during the review of the Bids by the Tender Committee, and will be recorded in the protocol and the bidder shall be notified.

9.3 The Tender Committee may contact all or some of the Bidders and request clarifications regarding their written or oral Bids, including receiving approvals and/or documents and/or additional recommendations and any other details as may be required for the purpose of examining and evaluating the Bids, at any stage and at its sole discretion.

9.4 The Bidders will deliver to the Committee all the requested data and documents on the date set by the Committee in its request. The Bidder's response will be attached to the Bid and will be considered an integral part thereof.

9.5 **Qualified Bid:** A Bidder is not entitled to include any reservation in his Bid, including in relation to the terms of the Tender and the terms of the contract. If a reservation, omission, addition, deletion was included in the Bid or in any of the accompanying documents, or any other change (Hereinafter: "**The Reservations**"), the Committee may act, at its sole discretion, in any of the ways listed below:

9.5.1 Disqualify and reject the Bidder's Bid at any stage of the Tender stages.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 9.5.2 Ignore the Reservations, in whole or in part, as if they were not written at all.
 - 9.5.3 See the Reservations, all or part thereof, as constituting only a technical defect which does not violate the principle of equality.
 - 9.5.4 Require the Bidder to correct the Reservations, in whole or in part, if it will not be amended to change the price bid.
 - 9.5.5 Negotiate with the Bidders, as relevant as it may be and/or amend and modify the Tender documents or any part thereof, provided that the amendment will apply to all Bidders, and allow Bidders to resubmit their bid or any part thereof.
- 9.6 The Committee will decide, at its sole discretion, if to act or refrain from acting in accordance with one of the options mentioned above, all or some thereof, and without being obligated to make any compromises between the aforementioned decision choices. It is hereby clarified that the Committee will have sole discretion to refer to different Reservations in the same Bid or different Bids in a different way.
- 9.7 If the Tender Committee chooses to contact the Bidder as mentioned above and the Bidder will refrain from implementing the Committee's decision, the Committee may, without detracting from its other rights, reject the Bid and/or ignore it, even if the same Bid was or could have been selected as the winning Bid.
- 9.8 The Tender Committee reserves the right to reject, at its discretion, the Bid of a Bidder with whom the Ministry has had a negative experience due to a failure or a fundamental defect in its functioning.
- 9.9 The Tender Committee may reject a Bidder if it finds out for any reason, that there is a genuine concern or other reasonable doubt that the Bidder is unable to perform the contract in accordance with the requirements of this Tender.
- 9.10 In addition, the Committee reserves the right to reject a Bid due to a conflict of interest.
- 9.11 The Tender Committee reserves the right to reject a Bidder's Bid against whom a criminal investigation is underway and/or there was a criminal investigation against him and/or a judgment was given against him, in which he was found guilty or liable for the offenses attributed to him and/or a sentence was given against him and/or an indictment was filed against him in the 5 years preceding the submission of the Bid, provided that there is a concern from them that this will harm the performance of the work

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

according to this Tender by him and/or that he will not be able to properly perform the work within this Tender and/or that he is not fit to perform the work, all in accordance with the sole discretion of the Tender Committee. "Bidder" for this matter - A corporation, including its manager and any stakeholder therein, including the project manager and the team members who will be nominated for the purpose of performing the work that is the subject of this Tender. "Stakeholder" is and as defined in the Companies Law, 5759- 1999.

- 9.12 Notwithstanding the aforesaid in any other section of this document, it is hereby clarified that the Committee may not choose the lowest Bid, at its sole and absolute discretion; and this even if the Bidder met all the conditions of this Tender and after he was given an opportunity to present his arguments. In addition, the Committee may not choose a winner at all; or cancel the Tender for any reason (including on its own initiative); or publish a new Tender - all at the sole discretion of the Committee.
- 9.13 The Tender Committee may cancel the Tender, in whole or in part, or postpone it for budgetary, organizational reasons, or for any other reason at its sole and absolute discretion.
- 9.14 Nothing in this chapter is intended to detract from any existing right of the Ministry and/or to the Tender Committee according to the Mandatory Tender Law, 5752-1992, or the Regulations thereunder.
- 9.15 It shall be clarified that the winner of this Tender has direct subordination and responsibility towards the Ministry, and he must fulfill any additional instruction as required by the Ministry. All materials, products, copyrights, data, documents, magnetic media, and any other information that will be created or stored, will belong to the Ministry, and only the Ministry shall have the exclusive rights to all of these.
- 9.16 It shall also be clarified that the contract with the winner will be carried out in accordance with the Tender Committee's instructions and requires its prior written approval.
- 9.17 The IMOT reserves the right to negotiate with each of the bidders, in accordance with regulation 7 of the Tendering obligation regulations, including regarding the price bid and all other conditions.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

10. Clarifying questions

- 10.1 A Bidder who has questions, comments, and objections regarding the terms of the procedure or any reservations in relation to the procedure documents, all or part thereof, is welcome to contact via the email address until the date that is listed in section 3. The application will include the name of the Bidder and the name of the applicant on his behalf, his email address, address and phone number.
- 10.2 A Bidder who does not provide his details by the date specified in section 3 will be considered to have waived his right to receive answers from the Ministry to the clarification questions.
- 10.3 The clarification questions will be submitted on a document in MS-WORD format in the English language in the following format only:

Page no.	Part of the Tender (Chapter / Appendix)	Section / subsection to which the question refers	Question or clarification requested

- 10.4 Answers to the clarification questions will be summarized in one document and it will be possible to download the file of answers to the clarification questions from the website of the Government Procurement Administration at: <https://go.gov.il/TenderIsraelPavilion>
- 10.5 It is the bidders' responsibility to check the Procurement Administration website from time to time in order to update the answers to clarification questions and notices from the Tender committee.
- 10.6 Only written answers and clarifications will bind the Ministry and will form part of the Tender documents. These answers are part of the Tender documents, and they bind the Bidders. The Ministry and the Committee do not undertake to answer every question. Any claim regarding a mistake and/or misunderstanding regarding any detail in the Tender documents and its Appendices will not be accepted, after submitting the Bidder's Bid.

11. Submission of Bids through e-mail

- 11.1 The Bidders must send the Bids via e-mail box at Infairs_tender@goisrael.gov.il before **the deadline specified in section 3 above.**

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 11.2 **The bid must include three separate files as follow:**
- 11.2.1 One file in PDF format that will be named - "[Bidder's Name] - **professional proposal** for International Tender number 10/2023 for **Designing, planning, constructing, erecting, storing, and transporting the Israel Pavilion at international tourism fairs**". This file will include all the required documents and appendices **except the price bid**.
- 11.2.2 The second file that will be named - "[Bidder's Name] - **The price bid** for International Tender number 10/2023 for **Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs**". This file will be in PDF format and will include a signed and scanned printout of the bidder's price bid.
- 11.2.3 The third file will be named - "[Bidder's Name] - **The price bid** for International Tender number 10/2023 for **Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs**". This file will be the bidder's price quote in Excel format.
- 11.3 It is clarified that the price offer in the scanned and signed copy should be **identical** to the price bid in the Excel format file.
- 11.4 Each bidder must verify that his bid has been received by contacting Ami Allon at phone +972-506214269, **during normal business hours Israel time zone**.
- 11.5 In case of a technical problem in sending the bid by e-mail, contact the above phone number.
- 11.6 **A Bid that will not be found in the above-mentioned e-mail box by the time specified in section 3 above, will not be handled.**
- 11.7 Also, a Bidder may submit an additional PDF format copy of the Professional proposal in addition to the above, where the information that the Bidder considers to be confidential information that constitutes a trade or professional secret that must not be disclosed to the other Bidders will be blacked out, together with a letter of explanation referring to all the items of information, which the Bidder considers "confidential information". This file will be named – "[Bidder's Name] - **Trade Secrets - International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs**". The Tender Committee will examine the Bids and decide according to its sole discretion whether it is indeed a trade

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

secret. There is no obligation to submit a copy as mentioned. If the Bidder refrains from submitting a copy as stated in this subsection, or alternatively, the Bidder submitted a blackened copy, without having the aforementioned letter of explanation attached thereto, this will be considered as if the Bidder has announced that there is no confidential information in his Bid. It is hereby emphasized that by marking any information in the Bid as a "trade secret", the Bidder will be considered to have expressly waived the right of review, insofar as he is entitled to it by law, to the corresponding information, in the Bids submitted by the other participants of the Tender. It is emphasized that the bidder's experience, the scope of his experience, the type of his experience, as well as the price at which the services are purchased from him by the customer will not constitute a trade secret or a business secret. A bidder who chooses to participate in the Tender thereby expresses his agreement to what is stated in this section. The Tender Committee is the authorized and exclusive body to decide what constitutes a professional or trade secret in this context. A request for confidentiality will be brought before the Tender Committee, if relevant. The Committee's decision in this matter will be final and cannot be appealed.

- 11.8 A Bidder may submit only one Bid to the Tender, and he will not be a partner, directly or indirectly, at the Bid of another participant in this Tender. An interested party in the Bidder or any entity in which the Bidder has an interest will not submit a Bid by himself and will not be a partner or sub-contractor or sub-Supplier in any way, more than just one Bid as mentioned. An office holder of the Bidder, an interested party, the project manager, or any entity in which the Bidder has an interest will not submit a Bid either by himself or as a partner in another Bid. Also, the aforementioned office holder will not offer himself any position, including a subcontractor in any other Bid.
- 11.9 A Bidder will not delete or correct or change the Tender and/or a section of its sections and/or an appendix of its appendices. The Tender Committee is entitled to consider any change, correction or addition that will be made, as the Bidder's reservation from the Tender's conditions and to reject the Bid.
- 11.10 All costs involved in participating in the Tender will be at the expense of the Bidder, regardless of the results of the Tender. The very participation in the Tender, as stated by the Bidder, constitutes the Bidder's knowledge that all the costs involved in participating in the Tender are at his expense, and that he will not have any demand or claim for reimbursement or any other compensation from the Ministry for his costs as mentioned.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 11.11 Without detracting from the generality of the foregoing, in case of cancellation of the Tender, in whole or in part, for any reason, including cancellation by the Tender Committee for reasons related to the Ministry only and/or in case of correction of the Tender documents and/or in case of disqualification of Bidders or Bids for any reason, the Bidders will not be entitled to reimbursement of costs or any compensation or for payment of any kind related to the said cancellation, amendment or disqualification.
- 11.12 The submission of the Bid by the Bidder and his participation therein constitutes a declaration and confirmation that all the Tender details and its documents, including their attachments, are known and familiar to him, and that they are accepted and agreed upon by him.

12. General

- 12.1 The Ministry reserves the right to change the scope of services provided, to purchase from the Supplier only part of them or not to purchase services at all.
- 12.2 The Bidder will attach any other document required by this Tender as well as any document that supports the Bidder's compliance with the threshold requirements and in his capacity to perform the service that is the subject of this Tender.
- 12.3 The Bidder must be careful and check his Bid and make sure that it is complete and includes all the documents supporting his compliance with the Tender requirements, including the threshold conditions and for the purpose of providing a quality score as stated in this document, as well as the bank guarantee for the bid mentioned above as an integral part of his Bid to the Tender.
- 12.4 Failure to submit all documents as required when submitting the Bid may disqualify the Bid; and the Bidders' attention is directed to the Tender Tender Committee's authority and powers according to the terms of this Tender.

13. The Price Bid

- 13.1 The price bid of the bidder will include 3 Components:
- 13.1.1 **Component A- Price per square meter for design and construction of the first pavilion that the Ministry will order from the Supplier as well as: All indirect and direct costs related to the construction of the pavilion, its design, storage, and transportation, re-construction and disassembly, all costs**

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

associated with, but not limited to: planning, designing, setting up the pavilion in the fair area, supervision, including, but without prejudice to the generality of the above: Engineering and electrical supervision, materials, construction, storage, shipping, supplies, transportation, employee/subcontractors wages paid, connection to infrastructures, division of the pavilion to show booths, furniture, maintenance, insurance, round-trip flights abroad of the Supplier's representative, including accommodations and any additional cost to the fair Suppliers. It is clarified that this price component will be used by the Ministry during the contract period, if the Ministry will order from the Supplier a pavilion at an exhibition based on a new design and planning.

Regarding the price component A, a normative quantity of 480 square meters has been defined and the payment will be made accordingly.

13.1.2 Component B - Price per square meter for the construction of an additional pavilion based on the planning and design of component A - It is clarified that this price component includes, among other things, storage, additions, and adjustments for the next fair, assembly, disassembly, and transportation.

It is further clarified that the Ministry reserves the right to demand from the Supplier, within the framework of this price component, to make minor changes and additions required to adapt the pavilion to the next fair.

Regarding the price component B, it will be done according to the actual area of the pavilion.

13.1.3 Component C- A fixed price for designing, preparation of bill of quantities and professional support in any further fair as listed in sections 1.4. The price bid for this component refers to the Price proposal for one pavilion. **It is clarified that this component is optional, and the Ministry of Tourism will use it at its discretion.**

13.2 All prices in the offer must be quoted in EUR, including VAT and any other tax or expense applicable to the bidder/winner in Israel or abroad.

13.3 The Price Bid will be the final amount which includes any payment that the Ministry must pay to the Supplier. The Price Bid will include all the

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

expenses involved in performing the work, including: The wages of the employees and the employer's expenses therefor, cell phones, personal expenses, parking, travel expenses (including accommodation, flights, allowance for daily expenses and any other expenses related to travel), journey time, producing reports, editing and submitting them, purchase of computer equipment and software if required and their maintenance, database development, office rental expenses, insurance and any other related or additional expenses involved in the performance of work, and rendering of the service that are the subject of this Tender. The total rate to be paid to the Supplier includes the full coverage of the direct and indirect costs for his work.

14. Milestones and payment terms

14.1 Component A (for a new design) and Component B (based on existing design):

#	Milestone	A percentage of the consideration to be paid against meeting a milestone	Calculation of the total consideration
Milestone I	Compliance with all the following: a) Receiving a written working order from the Ministry b) Submitting the execution plan by the Supplier	20%	For a new design: $A * 480$ square meter For existing design: $B * \text{The actual area of the pavilion (square meters)}$
Milestone II	a) After the Ministry approves the execution plan and the construction of the pavilion b) Ordering services from the fair management	40%	
Milestone III	After disassembling the pavilion at the end of the fair.	40%	

14.2 Component C (For designing, preparation of bill of quantities and professional support in any further fair):

14.2.1 This component is optional for the IMOT. Therefore, for each individual fair for which the IMOT will be interested in the above services, the Ministry will issue a written work order.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 14.2.2 The component will be paid to the Supplier after the approval of the pavilion's design and bill of quantities.
- 14.3 The component will be paid to the Supplier against the submission of a detailed account and an invoice subject to approval by the Ministry. The account will detail the nature of the work, and the milestone for which the payment is required.
- 14.4 The Ministry will provide, within thirty days from the date of receiving a payment request, the part(s) of the payment request that are accepted by it and explain the parts which were not accepted and authorized. The accepted parts of the payment request will be paid to the Supplier according to the usual payment schedule.
- 14.5 If the bidder is a corporation established in Israel, The payment demands will be submitted within the government Supplier Portal, while paying attention to the TAKAM Regulation 7.12.5. It shall be emphasized that the Supplier will bear all the costs associated with connecting to the government Supplier Portal. The Supervisor will approve the accounts in the Supplier Portal after checking the execution of the work and services. If the Supplier is a corporation established in another country than Israel, the payment demands will be submitted via E-mail.
- 14.6 The payment will be transferred to the Bidder by the Ministry during a period of up to 30 days from the receipt of a detailed bill subject to authorization and approval of the Supervisor that the detailed service was indeed ordered from the Supplier, and it was indeed carried out to his satisfaction, in accordance with the date of the submission of the bill as stated in the TAKAM Regulation 1.4.3 "Making payments in accordance with an Undertaking".
- 14.7 The Supplier will not have any demands or complaints to the Ministry regarding payment delays for reasons of lack of details in the accounts or incorrect details or lack of accompanying documents.
- 14.8 **Linkage to the Israeli Consumer Price Index:**
- 14.8.1 The Supplier's price bid will be linked to the Consumer Price Index in Israel, as published by the Central Bureau of Statistics in Israel.
- 14.8.2 The base index is the index known on the day of submitting bids for the Tender.
- 14.8.3 Linking frequency - monthly

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

15. Validity of the Bid

The Bid will be valid until the date listed in section 3. The Committee may, at its sole discretion, require from the Tender participants to extend the validity of their Bid until the end of the Tender procedures.

16. Commitments and approvals that will be required from the winning

Supplier:

16.1 Performance guarantee:

- 16.1.1 A digital bank guarantee for performance in a nominal amount to be determined by the Tender committee. This amount will be at a rate of approximately 5% of the estimated scope of the contract (as determined by the Ministry), in the form of Appendix C1 - Performance Guarantee (hereinafter: "Performance Guarantee") as detailed in the TAKAM Regulations Order, "Digital Guarantees", no. 14.4.1.
- 16.1.2 The performance guarantee will be valid throughout the contract period (and contract extension periods, if any) and 90 days thereafter.
- 16.1.3 The guarantee will be used as security for the fulfillment of the obligations of the Supplier according to the agreement signed with him (hereinafter: the "engagement agreement"). The performance guarantee will be autonomous, unconditional, and forfeitable, and can be collected upon unilateral demand of the Ministry.
- 16.1.4 If the guarantee is issued by an Israeli entity, the guarantee will be from a banking institution or an insurance company that has a license to engage in insurance according to the Law on Supervision of Insurance Business, 1981-1981 and which was approved by the Accountant General of the Treasury for providing guarantees for government Tenders. The guarantee will be signed by the representatives of the banking institution/company of the insurance. A list of those authorized to issue digital guarantees is attached in appendix C2.
- 16.1.5 The Supplier undertakes to take ensure that during the entire period of the contract, the Ministry will have a valid guarantee, in the form of Appendix C1.
- 16.1.6 In the event of non-fulfillment of the Supplier's obligations according to the engagement agreement (Appendix C), the Ministry will be entitled to forfeit the guarantee and this in

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

addition to his right to claim from the Supplier any remedy and/or compensation according to any law. In any case where the Ministry forfeits the aforementioned guarantee, the Supplier will be required to complete the performance guarantee for the full amount within 15 business days.

16.2 Insurance:

16.2.1 It is emphasized that after the selection of the winner of the Tender, the winning bidder will be obliged to fulfill insurance requirements as detailed section 20 of appendix C.

16.2.2 The policy will be required to be compatible with the requirements of the Ministry. It is clarified that if the Supplier is required to present an insurance addendum after winning the Tender and the Supplier refrains from doing so or presents an addendum that is not as required, the signing of the agreement will be delayed, and so will be the start date of the contract. This may result in the cancellation of the winning status of the Supplier and establish grounds for a claim for damages on the part of the Ministry against the Supplier.

17. The contract period

17.1 A Bidder who wins this Tender undertakes to be prepared to start the work Within 14 calendar days from the date of the signature of the authorized signatories on behalf of the Ministry of Tourism on the engagement agreement, and subject to the fact that the Ministry of Tourism will issue a work order for a specific fair.

17.2 The Contract Period will be for one year from the Ministry's signing of the contractual agreement (Hereinafter: "The Contract Period").

17.3 The Tender Committee reserves the option to extend the Contract Period for a period or periods of up to five additional years, provided that the total Contract Period does not exceed six years from the beginning of the validity of the contract to be signed. This option will be exercised at the Ministry's sole discretion.

17.4 Notwithstanding the foregoing, the Ministry will be entitled to terminate this contract by giving a 60 calendar days written notice, at its sole discretion and without the need for providing an explanation. The Supplier will not be entitled to any compensation and/or indemnification and/or any payment for the termination of the contract.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

18. The relations of the parties

- 18.1 The winner undertakes to inform all his employees who are employed and will be employed for the purpose of providing the services that are the subject of this Tender, explicitly and in writing, that they are not employees of the Ministry.
- 18.2 The Supplier alone will be liable for anyone employed by him in providing the services, according to any law. Also, the Supplier will be solely liable for any damages caused to the Ministry of Tourism and/or the Israeli Government and/or to someone on their behalf and/or to any third party, by him or by those employed or operated by him. If, despite the above, the Ministry of Tourism and/or the Government of Israel and/or someone on their behalf will be required to bear any liability, which, according to the provisions of the terms of this Tender and/or the terms of any law, is under the liability of the Supplier, the Supplier will indemnify and fully compensate them for it.
- 18.3 Tax payments and other mandatory payments will apply only to the Supplier, that derive from the provision of the service according to the terms of this Tender according to any law and that the employer must pay them in relation to his employees and in accordance with the law and practice, both in Israel and in the country of the Supplier and his employees, including payments to the National Insurance Institute or its equivalent and the rest of the social or pension rights. The Supplier alone will be liable for any claim by any of his employees in relation with the execution of this contract or its termination.

19. Right of review

- 19.1 In accordance with the *Mandatory Tender Regulations, 5753-1993*, the participants in the Tender may ask to review the winning Bid/s, except for those parts which, in the opinion of the members of the Tender Committee, constitute a professional or trade secret.
- 19.2 A Bidder may request in advance that certain parts of his Bid remain confidential, as written in section 11.7 above.

20. Publication of the engagement contract

- 20.1 In accordance with The Israeli Government Decision No. 1116 (December 29, 2013), regarding the publication of Contract documents between the state authorities and private entities (hereinafter "Government Decision"), the contract will be published, within a month from the date of the signature

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

of the authorized signatories on behalf of the Ministry of Tourism, on The Central Freedom of Information website (www.foi.gov.il). The contract will be published in its complete and final form and the publication will apply to any addition or correction of the contract made after the engagement was published.

- 20.2 The Supplier, or a third party who may be harmed by the publication of the contract, may object to the publication of certain clauses of the contract, all or part of them. To this end, a Bidder who believes that he may be harmed by the publication of the contract will submit his objection along with the letter of explanation upon submission of his proposal for the Tender.
- 20.3 There is no obligation to do so, however, if a Bidder refrains from submitting an objection for the publication of the contract, such as the one attached in Appendix C of this Tender, it will be considered as if the Bidder had notified that he has no objection to the publication of the contract with him in the event of his winning.
- 20.4 The Ministry may reject the objection of the party to the contract, the Bidder, or a third party if it finds that no exception to the law exists in the right to publish the contract, or if he is convinced that in the circumstances of the case the weight of the public interest for the disclosure of the information exceeds the expected damage to the private body as a result of the publication of the information.
- 20.5 If the Ministry decided to reject the objection, it will make a written notification including the reasons for the decision. In that case, the objecting party is entitled to petition against this decision within 21 days.
- 20.6 Information for which there is no consent to publish will not be published before the period for submitting the petition has passed.

3. Chapter 2- Required Services

1. **General**

- 1.1 The services subject to this Tender will be provided as detailed in this chapter.
- 1.2 The requirements listed below are general, and the Supplier or any person on his behalf must act in addition to what is stated in the Tender, according to the instructions of the representative of the Ministry.
- 1.3 All quantities and sizes in this service specification are given as a general indication only. The Supplier will be required to adapt the design to the size of each pavilion and to the expected number of visitors to each of the fairs.

2. **Planning, designing, constructing, disassembling transporting, and storing of the Israeli pavilion for the 3 major fairs:**

- 2.1. The Supplier shall be responsible for planning the Ministry of Tourism's Pavilion at the 3 fairs listed in section 01.4, by the definitions and requirements detailed below:
 - 2.1.1. Plan the pavilion's space in accordance with the area allocated to the Ministry and the number of Israeli exhibitors who would participate in the Israeli pavilion, as detailed in each fair.
 - 2.1.2. Plan and design the pavilion's general structure, including facades, entrance, and reception desk, allocation of space according to necessities , diverse design elements, and graphic design of the whole space.
 - 2.1.3. Design a public area within the space of the pavilion, as detailed below.
 - 2.1.4. The design for all proposed fairs shall be uniform as much as possible.
- 2.2. The Supplier shall be fully responsible for the construction, maintenance, safety, insurance, and compliance with standards.
- 2.3. At the end of the contract period, the Supplier will operate according to the Ministry's instructions in one of the following alternatives:
 - 2.3.1. Will destroy the materials stored for the benefit of the fairs (in accordance with applicable environmental regulations) - at the Supplier's expense.
 - 2.3.2. The stored materials will be transferred to another party as instructed by the Ministry - at the Supplier's expense.
 - 2.3.3. Will continue to store the materials- the Ministry will pay the Supplier 10% of his price offer for component A.

3. **General guidelines for the design of the Israeli pavilion**

- 3.1. General design - the design of the Israeli pavilion shall be unique, impressive, and have an innovative, modular look. From a design viewpoint, the Israeli pavilion will present Israel as a travel destination, and will include a branded stand/display booth for each of the co-exhibitors that take part in the pavilion.
- 3.2. Environmental requirements - the Supplier will use, as much as possible, environmentally friendly materials that can be reused, recycled, or reclaimed.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 3.3. Design flexibility - Every Three (3) years under contract, the Ministry will have the right to make significant changes in the design of the pavilion.
- 3.4. Emphasis on tourism brands and niches - the Supplier shall emphasize key tourism niches and brands in Israel following the needs that will be defined by the Ministry of Tourism.
- 3.5. Signage - The Israeli pavilion shall be prominent and recognizable from a distance. It will display the Ministry of Tourism's marketing logo, by the Ministry's guidelines, as signage identifying the pavilion. The signage will be positioned as high as possible and in accordance with the fair's management protocol and placed on all sides of the pavilion so that it can be seen from any direction.
- 3.6. Visual aids - the Supplier shall combine large HD screens and overhead construction with images or videos, as detailed below (or a large video wall placed in a prominent position in the pavilion).
- 3.7. The pavilion floor - the pavilion shall be positioned over a raised, high-quality platform, which will be illuminated on all sides and allows cable wiring if necessary or with a high quality PVC floor.
- 3.8. Accessibility - the bidder must plan an accessible way to the pavilion which abides by all local legal accessibility laws and regulations.
- 3.9. Service area - a kitchen and bar should be planned near the public area (see sections 5.5 & 5.6 below). Also, the bidder shall plan a meeting room, based on the number of participants, an office and a networking area with a high table, and bar stools. Moreover, the bidder must design a storage room to be used by the exhibitors.

4. Plans and design

- 4.1. It is mandatory to present a floor plan that includes the division of the space, a model of the pavilion, including: Reception Area, Vip room (meeting room), Office, kitchen, Bar, public areas and gimmicks area. A colorful presentation and demonstration of the pavilion's design, including 3D simulations from different angles, sections, and distances. The presented floor plan will be based on the design presented by the Supplier at the Tender stage, with changes and adjustments, among other things in accordance with the comments received from the Ministry of Tourism.
- 4.2. Up to 2 options of design which will include measurements of all the components in the pavilion and its surroundings.
- 4.3. Graphics of the pavilion walls
- 4.4. Material samples - the bidder must present, if possible, during the presentation, material swatches (flooring, lighting, furniture, PVC, panels, paints, etc.).
- 4.5. All proprietary rights, including intellectual property, pertaining to the services in this order (including, but not limited to, the pavilion design plans, drawings, etc.), shall be the sole property of the Ministry of Tourism.
- 4.6. **All the above requires the approval of the Fairs Department at the Ministry of Tourism before execution.**

5. Pavilion specifications

5.1. Reception area

- 5.1.1. The reception area will include:
 - 5.1.1.1. A 90-inch (at least) TV screen, suitable for projecting videos in a loop on the power wall/another location.
 - 5.1.1.2. A designed, lockable counter that includes an electric outlet and internet access.
 - 5.1.1.3. 4 comfortable bar stools
 - 5.1.1.4. A changing flower arrangement
 - 5.1.1.5. A power wall with an illuminated Israeli logo in letter cutouts
 - 5.1.1.6. A large trash bin.
 - 5.1.1.7. A stand for gimmick giveaways
 - 5.1.1.8. A rack holding branded gift bags for visitors.
 - 5.1.1.9. 2 iPads with an arm, placed on the reception desk for digital brochures. iPads must be secured with anti-theft devices.

5.2. Commercial display stand

- 5.2.1. There will be stands for co-exhibitors.
- 5.2.2. Each stand will include:
 - 5.2.2.1. A big, illuminated picture or any other designed element.
 - 5.2.2.2. Lighting
 - 5.2.2.3. A 32-inch screen + HDMI cable (with HDMI and USB connection options)
 - 5.2.2.4. Internet points (Wi-Fi routers). All wiring and cables will be hidden wiring.
 - 5.2.2.5. 2 Electrical outlets
 - 5.2.2.6. 4 to 6 (according to a brief from the Fair Department) comfortable chairs, suitable for prolonged sitting, for meetings. Please note that in some occasions there will be 2 companies sharing one stand.
 - 5.2.2.7. A catalog stands.
 - 5.2.2.8. Name and logo of the exhibiting company (can be reused in another location).
 - 5.2.2.9. Convenient storage space with the option to lock advertising materials and personal items.
- 5.2.3. Image display (there are several positions):
 - 5.2.3.1. There will be a few displays.
 - 5.2.3.2. The surface of each display would be about 6 square meters.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

5.2.3.3. Each display will include:

- 5.2.3.3.1. Reception desk with 3 bar stools
- 5.2.3.3.2. A big, illuminated picture.
- 5.2.3.3.3. Lighting
- 5.2.3.3.4. 50" screen + HDMI cable (with HDMI and USB connection options)
- 5.2.3.3.5. Internet points (Wi-Fi routers). All wiring and cables will be hidden wiring.
- 5.2.3.3.6. 2 Electrical outlets
- 5.2.3.3.7. A sitting area with 6 comfortable chairs, suitable for prolonged sitting, for meetings.
- 5.2.3.3.8. A catalog stands.
- 5.2.3.3.9. A rack for branded bags
- 5.2.3.3.10. Name and logo of the exhibiting company (can be reused in another location).
- 5.2.3.3.11. Convenient storage space with the option to lock advertising materials and personal belongings.

5.3. Storage:

- 5.3.1. There will be an indoor storage room for exhibitors.
- 5.3.2. The storage will include:
 - 5.3.2.1. 90 coat racks
 - 5.3.2.2. Full body mirror - Large
 - 5.3.2.3. Closed cupboards for storage or lockable lockers.
 - 5.3.2.4. Upper shelving
 - 5.3.2.5. A door with a code/lock
 - 5.3.2.6. A table and 2 chairs
 - 5.3.2.7. 4 Electrical outlets
 - 5.3.2.8. A room for the contractor and technicians in the pavilion, with all the necessary equipment
 - 5.3.2.9. A high table and 2 chairs for the security guards near the storeroom

5.4. Office:

- 5.4.1. The surface size of the office would be about 10 square meters, depending on the overall size of the stand and the ministry's requirements.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 5.4.2. The office will include:
- 5.4.3. Soundproofed walls
- 5.4.4. Long desk + 4 chairs
- 5.4.5. 2 lockable cupboards
- 5.4.6. Computer station with a color printer
- 5.4.7. Full body mirror
- 5.4.8. Coat rack
- 5.4.9. Trash bin
- 5.4.10. A cleaning and disinfecting kit - alcohol gel, disinfectant spray, and wipes in a quantity sufficient for all days of the fair. Additional hygiene items, as may be legally required at the time of the fair, by the local government.
- 5.4.11. First Aid kit
- 5.4.12. Ventilation system

5.5. kitchenette:

- 5.5.1. The surface of the kitchenette would be about 10 square meters.
- 5.5.2. The kitchenette will be used to prepare food for visitors to the pavilion, the exhibitors and their guests, the gimmick operators, the security personnel, etc.
- 5.5.3. The kitchenette will include:
 - 5.5.3.1. 2 large refrigerators (at least 250 liters each) and one small one
 - 5.5.3.2. Wine fridge (contains at least 12 bottles)
 - 5.5.3.3. Good quality industrial coffee machine
 - 5.5.3.4. Work surface for food preparation
 - 5.5.3.5. Hot and cold-water dispensers
 - 5.5.3.6. Dishwasher
 - 5.5.3.7. 2 microwaves
 - 5.5.3.8. Lockable storage cabinets
 - 5.5.3.9. Upper shelving
 - 5.5.3.10. 2 Large trash bin and trash bags
 - 5.5.3.11. Cleaning tools: mop, broom, floor cloth.
 - 5.5.3.12. A door with a code
 - 5.5.3.13. The kitchenette and the bar area will be operated by stewards from the catering company, so they must be functional and convenient for service.

5.6. Bar Counter

- 5.6.1. The bar counter would be outside the kitchenette.
- 5.6.2. The bar counter will include:
 - 5.6.2.1. Counter for catering, with internal food storage shelving
 - 5.6.2.2. Juice machine

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 5.6.2.3. Coffee maker
- 5.6.2.4. Hot / Cold water dispenser
- 5.6.2.5. 2 large trash bins on either side and recycling bins in accordance with the regulation required at the site where the fair takes place.

5.7. Meeting/Networking complex

- 5.7.1. The surface of the meeting area complex would be around 30 square meters (depending on the overall size of the stand and the allocation of areas according to needs)
- 5.7.2. The meeting complex will include Tables with chairs (number and type will be determined separately). Disposable signage that can be mounted onto the high table, and a small vase with flowers for each bar table.

5.8. Meeting Room

- 5.8.1. The surface of the meeting area would be about 14 square meters.
- 5.8.2. The meeting room will include:
 - 5.8.2.1. A soundproof ceiling and walls, in accordance with the fair's management guidelines.
 - 5.8.2.2. Ventilation/AC system.
 - 5.8.2.3. A long table and 10 chairs
 - 5.8.2.4. At least 4 electrical outlets
 - 5.8.2.5. Trash bin
 - 5.8.2.6. USB and HDMI connections
 - 5.8.2.7. A 65-inch screen
 - 5.8.2.8. Transparent glass wall with curtain
 - 5.8.2.9. Armchairs and a small coffee table
 - 5.8.2.10. Long counter and a storage cupboard.
 - 5.8.2.11. An iPad with a retractable arm mounted onto the counter.
 - 5.8.2.12. A laptop
 - 5.8.2.13. Planters and pictures
 - 5.8.2.14. A designed coat racks.

5.9. Furniture

- 5.9.1. The Supplier shall hand over a furniture catalog for each of the fairs to the Ministry.
- 5.9.2. The furniture catalog will be based on the design presented by the Supplier at the Tender stage, with changes and adjustments, among other things in accordance with the comments received from the Ministry of Tourism.

5.10. Recreational/Entertainment activities and Gimmicks

- 5.10.1. The Supplier shall be responsible for supplying at least 2 innovative, leading gimmicks to each pavilion, every year, that will be presented in the Ministry's European pavilions. For example, VR activities or similar.
- 5.10.2. Gimmicks' costs and related activities shall be priced in the Supplier's bid.
- 5.10.3. The purpose of the aforementioned gimmicks is, among other things, to attract an audience, to create interaction with the audience, to expose the audience to authentic Israeli experiences and to connect the audience to the content world of tourism to Israel.
- 5.10.4. The Supplier must renew the gimmicks at least once a year.

5.11. Equipment for the opening ceremony

- 5.11.1. 2 Wireless Microphones + 2 speakers (PA system)
- 5.11.2. Rope barrier stands.
- 5.11.3. Ribbon cutting kit including a branded ribbon.
- 5.11.4. Flagpole floor stand + poles
- 5.11.5. 2 folding tables for serving refreshments, including tablecloths.
- 5.11.6. Equipment for a press conference: Chairs for invitees (to be stored until the conference), a speaker podium, including a page holder, Microphone, headphones for invitees (according to number given by the ministry), and a 65-inch mobile screen (stored).

6. Construction - Guidelines and general requirements for the construction and operation of the pavilion:

- 6.1. **Responsibility** - The Supplier shall be responsible for the pavilion's construction, maintenance, and disassembly. These shall be executed by the guidelines and requirements detailed in this document and the fair's management protocols.
- 6.2. **Schedules** - all construction work shall be carried out and completed in accordance with the schedules established in the agreement between the parties, including the schedules that will be forwarded to the Supplier by the fair management and/or the Ministry of Tourism's Fairs Manager (dates for starting the work in the fair space, deadlines, disassembly, etc).
- 6.3. **Maintenance personnel** - English-speaking maintenance personnel on behalf of the Supplier shall present in the fair space throughout the fair days and during all operating hours. They should be ready to address any issue that may arise, be it electricity, Internet (must be IT Savvy), and general maintenance.
- 6.4. **Electricity, lighting, and internet** - the Supplier must supply all the electricity and internet equipment and cable connections, lay them, order the required equipment to operate them by the design, and verify that the wiring is hidden from sight. All installations will be in accordance with the EU regulations, procedures, and standards and according to the fair's management guidelines.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

The Supplier shall also be responsible for any installation or disassembly costs or additional costs to the fair Suppliers. If routers or any additional equipment should be ordered, the winning bidder shall do so.

- 6.5. The Supplier shall be responsible for the electrical, lighting and internet systems in the pavilion as well as for the maintenance of the systems during all fair days.
- 6.6. The Supplier shall be responsible for furnishing suitable lighting conditions during the construction of the pavilion, appropriate insurance coverage, coordination of the work vs. the fair's management, and waste management during construction and disassembly. The Supplier and its employees must adapt to any legal requirements pertaining to the construction of the pavilion.
- 6.7. The Supplier shall be responsible for ordering bi-daily cleaning services and pay for them to the fair's management, including trash removal several times a day during the fair days.
- 6.8. The Supplier shall be responsible for renting a water connection to the pavilion.
- 6.9. The Supplier must provide yellow vests and/or helmets for the construction team and supervisors during the construction days. All construction work shall be done in accordance with local laws, regulations, and standards, pertaining to safety or any other issues.

7. Disassembling the pavilion

- 7.1. The Supplier shall be responsible for the disassembly of the pavilion and the costs involved therein. At the end of the fair, the area must be returned to its original state, clean and free of any trash or debris. The Supplier shall be responsible for disconnecting the power outlets and any other equipment ordered from different Suppliers for the fair. It is hereby clarified that any financial fines imposed by the fair management, or in general, for areas that have not been restored to their original state, shall apply to the Supplier.
- 7.2. The Supplier must carry out the disassembly in a manner that re-construction of the pavilion would be possible, in accordance with the offer submitted for this Tender.
- 7.3. At the end of each fair, the Supplier shall verify that all equipment/stock, ordered electrical equipment and waste are removed at its own expense from the fair area that was received as part of this procedure. Any claims, whatever they may be, regarding equipment/waste left in the fair area as mentioned above, must be handled by the Supplier and at its expense.

8. Supervision

- 8.1. The Supplier shall maintain direct and ongoing contact with the fair management throughout the planning period and through the construction of the pavilion to obtain all required approvals (engineering, insurance, etc.) and for all coordination pertaining to electricity, internet, water connection, cleaning etc. For the avoidance of doubt, the work shall be performed in accordance with the rules and regulations of the fair's management.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 8.2. The Supplier shall be responsible to learn all the procedures, regulations, and requirements of the fair set by its management for the exhibitors and verifying it adheres to them in their entirety.
 - 8.3. The pavilion construction and disassembly work shall be supervised by a senior project manager (also an English speaker) on behalf of the Supplier.
 - 8.4. The design of the pavilion in all its aspects, for every new fair and/or any changes or additions, requires prior approval by the director of the Fairs Dept. on behalf of the Ministry of Tourism.
 - 8.5. The Supplier shall, among other things, be responsible for the following:
 - 8.5.1. Coordinate with the fair management regarding regulations and procedures; Obtain engineering approvals and specifications.
 - 8.5.2. Supervise and monitor the assembly and construction of the pavilion, in accordance with the detailed in this document, including supervision of foreign contractors, subcontractors and the various Suppliers during the execution of the entire project; organization and construction within the fair area; coordinate between various contractors and vis-a-vis the fair management, including responsibility for the pavilion's integrity and safety.
 - 8.6. The Supplier shall be responsible to verify that the materials provided by subcontractors are of good quality and meet the standards of the fair's management, as specified in its offer, and that the work is carried out in accordance with the requirements in this document.
 - 8.7. Supervise the course of work from the moment the contractors are chosen until construction ends in the fair area.
 - 8.8. Presence of the Supplier at the fair area for supervision and clarifications during the construction of the pavilion, in coordination with the Director of the Fairs Department at the Ministry of Tourism. Hence, the Supplier representative must be at the fair area during the construction days, including during the first day of the fair - from the beginning to the end.
 - 8.9. All flight, accommodation, per diem, insurance and other expenses of the Supplier representatives, team members, subcontractors, etc., shall be borne exclusively by the Supplier.
9. **Storage and transportation**
- 9.1. The Supplier shall transport the pavilion after the fair ends to a designated warehouse, where the pavilion shall be stored between fairs.
 - 9.2. Before each fair, the Supplier would be responsible to transport the pavilion to the fairground.
 - 9.3. The Supplier shall be responsible for any damage caused to the pavilion during disassembly, storage or transportation.
10. **General Stages of the work process:**
- 10.1. The following table lists the stages of the work in calendar days from the date of signing the contract:**

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Stage	Schedule (Calendar days from the date of signing the contract)
Introductory meeting between the Supplier and the Ministry	14
Schedules of the expected fairs will be provided by the Ministry	28

10.2. Stages before each fair

10.2.1. The following table lists steps before each fair in terms of calendar days before the opening date of the fair. All the below require the approval of the Fairs Department at the Ministry of Tourism prior to execution.

Stage	Schedule (Calendar days before / after the opening date of the fair)
First Sketch of the suggested design is sent to the Ministry by the Supplier	-90
The Ministry will provide the Supplier with comments and the Supplier will correct the sketches accordingly. The Ministry will approve the final sketch.	-60
The Ministry will inspect the pavilion during the construction process and will give comments. The Supplier will be required to adjust the pavilion accordingly.	(-7) – (-3)
The Supplier will Operate the pavilion at the fair	0
The Supplier will Disassemble the pavilion after the fair. In addition, the Supplier will pack and transport the modular pavilion to its storage facility. The Supplier will store the pavilion until the next fair	According to the fair's deadline and the fair's management guidelines. The storage will be until the next fair or until further notice from the Ministry, the latter of them.

10.3. It is clarified that the schedules detailed in the table above are binding on the Supplier.

11. Schedules

11.1. The Supplier undertakes to carry out all the work in accordance with the schedules detailed in this Tender and its Appendices. Accordingly, the Supplier will be required to do everything that is reasonable to do under the circumstances to achieve this undertaking.

12. Increasing and decreasing the area of the pavilion

12.1. It is clarified that the Ministry of Tourism may, at its discretion, increase or decrease the area of the pavilion of any of the thereby one of the fairs.

13. Planning and designing the pavilion for 10 medium and small fairs

- 13.1. In addition to the major fairs, the Ministry of Tourism participates in 10 medium and small tourism fairs worldwide, with pavilions ranging in size from 60 to 250 Sqm. Below is a partial list of fairs:
 - 13.1.1. BIT Italy
 - 13.1.2. IMAX Germany
 - 13.1.3. WTM Brazil
 - 13.1.4. ITB China
 - 13.1.5. ATM Dubai
 - 13.1.6. Top Resa France
- 13.2. The Supplier shall be responsible for planning and designing the Ministry of Tourism's pavilion for 10 medium and small fairs, in sizes between 60-250 Sqm, following the brief and work order received from the Ministry of Tourism. The supplier shall also be responsible for preparing a bill of quantities and sending the final design in closed files to the executing contractor.
- 13.3. The Ministry shall notify the Supplier whether it plans to participate in another fair at least two months before the date of the fair. The Ministry will provide the following information: the surface area of the pavilion, how many potential exhibitors there will be, and a detailed brief with design highlights.
- 13.4. The Supplier will present a preliminary design (drawing) following by a 3D Design for approval to the Director of the Fairs Department.
- 13.5. The Supplier shall provide continuous professional consultation to the Ministry and the executing contractor during the preparation, construction, and disassembly stages.

14. Services Framework

- 14.1. The Supplier may use the services of subcontractors to fulfill its obligations in this project, subject to these subcontractors being experienced and professional, suitable for the execution of the work and aware of the requirements contained in this document and the fair's management procedures.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Proposal Booklet

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Full name of the bidder
(As it appears in an official register)

Bidder's signature and stamp

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

To The Ministry of Tourism

A proposal to International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

1. I, the undersigned, hereby offer my proposal to perform the work and services in accordance with the terms of the Tender.
2. I declare and confirm that I have read and understood all the conditions detailed and required in the above-mentioned Tender documents and all its appendices, including the answers to the clarification questions and undertake to follow all the conditions and requirements to your complete satisfaction.
3. I hereby sign the contract in Appendix C.
4. **Conflict of interest:** The bidder shall list all professional, business, and personal relationships with other parties that may create a conflict of interest with the provision of services to the Ministry in accordance with this offer:
 - 4.1. _____
 - 4.2. _____
 - 4.3. _____
 - 4.4. _____
 - 4.5. _____
5. I hereby declare that neither I nor any member of my family or the corporations associated with me has any conflict of interest with other parties that may create a conflict of interest with the provision of services to the Ministry of Tourism in accordance with this proposal.
6. **Trade and professional secrets:** Below are the page numbers in my proposal that may reveal a commercial or professional secrets, as well as the reasoning for preventing exposure:

Page #	Reasoning

7. Sections concerning costs and proving compliance with the threshold requirements are not confidential. Everything is subject to what is stated in section 11.7 of the Tender. In any case, I'm aware that the authority to decide whether any document is confidential or not, resides exclusively with the Tender committee of the Ministry, which will act in this matter according to its sole and absolute discretion.
8. Contact person on behalf of the bidder:
 - 8.1. Name: _____
 - 8.2. Job title: _____
 - 8.3. Mobile phone number: _____
 - 8.4. Additional phone number: _____
 - 8.5. Email address: _____
9. **Proof of compliance with the threshold requirements and proof of compliance with the additional requirements:**
10. **Proof of compliance with the threshold requirements and proof of compliance with the additional requirements (checklist):**

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Section in Tender	Subject	Proof	Check
If the bidder is a corporation established in Israel			
4.1.1.1	The bidder is legally registered in Israel	A certificate of authorized dealer or a certificate of incorporation certified by an attorney	<input type="checkbox"/>
4.1.1.2	The bidder complies with the provisions of the Public Bodies Transactions Law, 5736-1976	a valid certificate from an accountant or an assessment officer attesting to the management of account books and records according to the Public Bodies Transactions Law	<input type="checkbox"/>
4.1.1.2	The bidder complies with the provisions of the Public Bodies Transactions Law, 5736-1976	and A signed affidavit approved by a lawyer regarding the payment of minimum wage and the lawful employment of foreign workers, in the form of the affidavit appearing in Appendix - A1	<input type="checkbox"/>
If the bidder is a corporation established in another country than Israel			
4.1.2.1	The bidder is a company registered in one of the member states of the European Union or the United Kingdom	An official certificate confirming that the bidder is a company registered in one of the countries of the European Union or the United Kingdom. The reference will be attached as Annex A-2	<input type="checkbox"/>
שגיאה! מקור ההפניה לא נמצא.	the extent that the bidder is registered in Israel or has an active representation unit in Israel	references as required in the sections 6.1.1 and 6.1.2	<input type="checkbox"/>
Administrative threshold conditions for all bidders:			
4.1.3.2	4.1.3.2. The bidder undertakes that the provision of the services is within the authority of the corporation and that his bid is signed by the persons authorized to sign on behalf of the corporation and obligate the corporation with their signature on Tender documents	proposal a statement by the bidder's lawyer about the authorized signatories in the bidder, in the form of Appendix A-3	<input type="checkbox"/>
4.1.3.3	At the time of submitting the Bids, the "going concern"	To the extent that the bidder is a body that prepares annual financial	<input type="checkbox"/>

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Section in Tender	Subject	Proof	Check
	comment is not pending against the Bidder	reports, a CPA certificate signed by a CPA and on paper with the CPA's logo must be attached to Appendix A-4. To the extent that the bidder is not required to prepare annual financial statements, a supporting affidavit from the company's CEO must be attached to this, as well as a CPA certificate for this in Appendix A-5.	
Professional threshold conditions:			
4.2.1.1	The bidder's experience	The bidder will fill in section 11.1 of the proposal booklet	<input type="checkbox"/>
4.2.1.2	The bidder's company's revenues	To the extent that the bidder is a body that prepares annual financial reports, a CPA certificate signed by a CPA and on paper with the CPA's logo must be attached to Appendix A-6. To the extent that the bidder is not required to prepare annual financial statements, a supporting affidavit from the company's CEO must be attached to this, as well as a CPA certificate for this in Appendix A-7	<input type="checkbox"/>
4.2.2.1	The project manager experience	The bidder will fill in section 12 of the proposal booklet	<input type="checkbox"/>
Additional required documents			
7.1 שגיאה! מקור ההפניה לא נמצא.	Commitment to confidentiality and absence of conflict of interest	Appendix A-8	<input type="checkbox"/>
7.2.2	Affidavit regarding the commitment of bidders in the Tender (general statement)	Appendix A-9	<input type="checkbox"/>
7.1.1	Statement regarding compliance with the provisions of the Law on Equal Rights for Persons with Disabilities (For a bidder who is a corporation established in Israel)	Appendix A-10	<input type="checkbox"/>

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

Section in Tender	Subject	Proof	Check
7.1.2	Encouraging businesses owned by women (For a bidder who is a corporation established in Israel)	Appendix A-11	<input type="checkbox"/>
Quality rating			
	Plan and design	Appendix A-12	<input type="checkbox"/>
Any additional document or data required to prove the bidder's compliance with the threshold conditions, or for the purpose of meeting the additional requirements or to score the quality, even if they are not specified in this table.			

11. The Bidder

11.1. In order to prove compliance with the threshold condition in section 4.2.1.1, The bidder will fill in the following details:

11.1.1. Pavilion – 1:

- 11.1.1.1. Customer: _____
- 11.1.1.2. Name of the customer's contact person: _____
- 11.1.1.3. Customer's contact person's job title: _____
- 11.1.1.4. Customer's contact person's email: _____
- 11.1.1.5. Customer's contact person's mobile phone number: _____
- 11.1.1.6. Name of the International fair that the bidder has been planning, designing, constructing, and operating: _____
- 11.1.1.7. Dates of the international fair - start and end dates: _____
- 11.1.1.8. Size of the pavilion (square meters): _____

11.1.2. Pavilion – 2:

- 11.1.2.1. Customer: _____
- 11.1.2.2. Name of the customer's contact person: _____
- 11.1.2.3. Customer's contact person's job title: _____
- 11.1.2.4. Customer's contact person's email: _____
- 11.1.2.5. Customer's contact person's mobile phone number: _____
- 11.1.2.6. Name of the International fair that the bidder has been planning, designing, constructing, and operating: _____
- 11.1.2.7. Dates of the international fair - start and end dates: _____
- 11.1.2.8. Size of the pavilion (square meters): _____

11.1.3. Pavilion – 3:

- 11.1.3.1. Customer: _____
- 11.1.3.2. Name of the customer's contact person: _____
- 11.1.3.3. Customer's contact person's job title: _____
- 11.1.3.4. Customer's contact person's email: _____
- 11.1.3.5. Customer's contact person's mobile phone number: _____
- 11.1.3.6. Name of the International fair that the bidder has been planning, designing, constructing, and operating: _____
- 11.1.3.7. Dates of the international fair - start and end dates: _____
- 11.1.3.8. Size of the pavilion (square meters): _____

11.1.4. Pavilion – 4:

- 11.1.4.1. Customer: _____
- 11.1.4.2. Name of the customer's contact person: _____
- 11.1.4.3. Customer's contact person's job title: _____
- 11.1.4.4. Customer's contact person's email: _____

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

11.1.4.5. Customer's contact person's mobile phone number: _____

11.1.4.6. Name of the International fair that the bidder has been planning, designing, constructing, and operating: _____

11.1.4.7. Dates of the international fair - start and end dates: _____

11.1.4.8. Size of the pavilion (square meters): _____

12. The Project manager:

12.1. Project manager's name: _____

12.2. The project manager's CV will be attached to the bidders offer as Appendix A-13 of the Tender booklet.

12.3. In order to prove compliance with threshold condition in section 4.2.2.1, the bidder will fill in the following details:

12.3.1. Pavilion – 1:

12.3.1.1. Customer: _____

12.3.1.2. Name of the customer's contact person: _____

12.3.1.3. Customer's contact person's job title: _____

12.3.1.4. Customer's contact person's email: _____

12.3.1.5. Customer's contact person's mobile phone number: _____

12.3.1.6. Name of the International fair in which the project manager managed the design, construction, maintenance and dismantling of a pavilion: _____

12.3.1.7. Dates of the international fair - start and end dates: _____

12.3.1.8. The number of visitors to the exhibition _____

12.3.1.9. The size of the pavilion (square meters): _____

12.3.2. Pavilion – 2:

12.3.2.1. Customer: _____

12.3.2.2. Name of the customer's contact person: _____

12.3.2.3. Customer's contact person's job title: _____

12.3.2.4. Customer's contact person's email: _____

12.3.2.5. Customer's contact person's mobile phone number: _____

12.3.2.6. Name of the International fair in which the project manager managed the design, construction, maintenance and dismantling of a pavilion: _____

12.3.2.7. Dates of the international fair - start and end dates: _____

12.3.2.8. The number of visitors to the exhibition _____

12.3.2.9. The size of the pavilion (square meters): _____

12.3.3. Pavilion – 3:

12.3.3.1. Customer: _____

12.3.3.2. Name of the customer's contact person: _____

12.3.3.3. Customer's contact person's job title: _____

12.3.3.4. Customer's contact person's email: _____

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

12.3.3.5. Customer's contact person's mobile phone number: _____

12.3.3.6. Name of the International fair in which the project manager managed the design, construction, maintenance and dismantling of a pavilion: _____

12.3.3.7. Dates of the international fair - start and end dates: _____

12.3.3.8. The number of visitors to the exhibition _____

12.3.3.9. The size of the pavilion (square meters): _____

12.3.4. Pavilion – 4:

12.3.4.1. Customer: _____

12.3.4.2. Name of the customer's contact person: _____

12.3.4.3. Customer's contact person's job title: _____

12.3.4.4. Customer's contact person's email: _____

12.3.4.5. Customer's contact person's mobile phone number: _____

12.3.4.6. Name of the International fair in which the project manager managed the design, construction, maintenance and dismantling of a pavilion: _____

12.3.4.7. Dates of the international fair - start and end dates: _____

12.3.4.8. The number of visitors to the exhibition _____

12.3.4.9. The size of the pavilion (square meters): _____

12.3.5. Pavilion – 5:

12.3.5.1. Customer: _____

12.3.5.2. Name of the customer's contact person: _____

12.3.5.3. Customer's contact person's job title: _____

12.3.5.4. Customer's contact person's email: _____

12.3.5.5. Customer's contact person's mobile phone number: _____

12.3.5.6. Name of the International fair in which the project manager managed the design, construction, maintenance and dismantling of a pavilion: _____

12.3.5.7. Dates of the international fair - start and end dates: _____

12.3.5.8. The number of visitors to the exhibition _____

12.3.5.9. The size of the pavilion (square meters): _____

4. Appendix A-1: Payment of minimum wage and the lawful employment of foreign workers

This appendix refers solely to a bidder that is a registered company in Israel and is therefore brought in Hebrew.

נספח א'1: תצהיר בדבר העדר הרשעות בעברות לפי חוק עובדים זרים, תשנ"א-1991 ולפי חוק שכר מינימום, התשמ"ז-1987

אני החתום מטה, מר/גב' _____, נושא/ת ת.ז. שמספרה _____, לאחר שהוזהרתי כי עלי לומר את האמת וכי אהיה צפוי/ה לעונשים הקבועים בחוק אם לא אעשה כן, מצהיר/ה בכתב כדלקמן:

1. אני הוסמכתי כדין על ידי _____ (להלן: "המציע") לחתום על תצהיר זה בתמיכה להצעה ל International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs (להלן: "המכרז").

2. בתצהירי זה, משמעותו של המונח "בעל זיקה" כהגדרתו בחוק עסקאות גופים ציבוריים, התשל"ו-1976 (להלן: "חוק עסקאות גופים ציבוריים"). אני מאשר/ת כי הוסברה לי משמעותו של מונח זה וכי אני מבין/ה אותו.

1.1.1 משמעותו של המונח "עבירה" – עבירה לפי חוק עובדים זרים (איסור העסקה שלא כדין והבטחת תנאים הוגנים), התשנ"א-1991 או לפי חוק שכר מינימום התשמ"ז-1987, ולעניין עסקאות לקבלת שירות כהגדרתו בסעיף 2 לחוק להגברת האכיפה של דיני העבודה, התשע"ב-2011, גם עבירה על הוראות החיקוקים המנויות בתוספת השלישית לאותו חוק.

1.1.2 המציע הינו תאגיד הרשום בישראל.

(סמן X במשבצת המתאימה)

המציע ובעל זיקה אליו לא הורשעו ביותר משתי עבירות עד למועד האחרון להגשת ההצעות International Tender number 10/2023 (להלן: "מועד להגשה") מטעם המציע בהתקשרות for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs.

המציע או בעל זיקה אליו הורשעו בפסק דין ביותר משתי עבירות וחלפה שנה אחת לפחות ממועד ההרשעה האחרונה ועד למועד ההגשה.

המציע או בעל זיקה אליו הורשעו בפסק דין ביותר משתי עבירות ולא חלפה שנה אחת לפחות ממועד ההרשעה האחרונה ועד למועד ההגשה.

3. המציע ובעל זיקה אליו, כהגדרתם בחוק עסקאות גופים ציבוריים, תשל"ו-1976, לא הורשעו עד למועד האחרון להגשת ההצעות למכרז, בפסק דין חלוט בעבירה שנעברה אחרי יום 31 באוקטובר 2002, לפי חוק עובדים זרים (איסור העסקה שלא כדין והבטחת תנאים הוגנים),

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- התשנ"א-1991 ולפי חוק שכר מינימום, התשמ"ז-1987 ואם הורשעו ביותר משתי עבירות – חלפו שלוש שנים לפחות ממועד ההרשעה האחרונה.
4. בשלוש השנים שקדמו למועד האחרון להגשת הצעות למכרז, לא הוטלו על המציע או על בעלי זיקה אליו, כהגדרתם בחוק עסקות גופים ציבוריים, התשל"ו-1976, עיצומים כספיים בשל יותר משש הפרות המהוות עבירה לפי חוק עובדים זרים (איסור העסקה שלא כדין והבטחת תנאים הוגנים), התשנ"א-1991, לפי חוק שכר מינימום, התשמ"ז-1987 ולפי הוראות החיקוקים המנויות בתוספת השלישית לחוק להגברת האכיפה של דיני העבודה, התשע"ב-2011.
5. זה שמי, זו חתימתי ותוכן תצהירי דלעיל אמת.

תאריך	שם מלא של החותם בשם המציע	חתימה וחותמת המציע
	אישר עו"ד	
	אני הח"מ, עו"ד _____, מאשר/ת כי ביום _____ הופיע/ה בפני הנציג _____ שזיהה/תה עצמו/ה על ידי ת.ז. _____ /המוכר/ת לי באופן אישי, ואחרי שהזהרתיו/ה כי עליו/ה להצהיר אמת וכי /יהיה צפוי/ה לעונשים הקבועים בחוק אם לא ת/יעשה כן, חתם/ה בפני על התצהיר דלעיל.	

תאריך	שם מלא ומ.ר של עו"ד	חתימה וחותמת
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International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

5. Appendix A-2: Approval for registration of the Company in one of the EU countries or the United Kingdom

The approval should be attached here

6. Appendix A-3: Bidder's Authorized Signatories

I _____ hereby confirm:

1. The bidder has made a lawful decision to submit a proposal by this Tender Terms.
2. Bidder's authorized signatories are:

Name of the authorized signatory	Job title	Signature

3. Authorized signatories above, qualified to sign the bidder's proposal and oblige the bidder by their signature.

_____ Date

_____ Name of the bidder's lawyer

_____ Signature of the bidder's lawyer

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

7. Appendix A-4: CPA certificate for the absence of "going concern" comment

For bidder's that obliged to prepare an annual financial statement

Date: _____

To _____ (Bidder's name)

At your request, we are the CPA of _____ (hereinafter: "the bidder") approve as follows:

1. We have been the bidder's CPA since _____(year).
2. We have audited the bidders annual financial report for _____ (date).
3. The Auditing CPA report was signed on _____(date).
4. The annual financial report does not include a comment on significant doubts about the continued existence of the bidder as a "going concern".
5. Until the date of our signing this letter, no information has come to our attention about a material change for the worse in the bidder's business situation, to the point of raising significant doubts about the bidder's continued existence as a "going concern".

Sincerely,

CPA

* The letter will be printed on the logo paper of the CPA

** If the bidder is a company registered in Israel, this approval will be replaced with the Hebrew version in the appendix to the directive of the TAKAM order number 7.3.1.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

8. Appendix A-5: CPA approval for a bidder who is not required to prepare financial statements

for a bidder who is not required to prepare financial statements

Subject: An accountant's opinion on the statement of the bidder's CEO, regarding information from the bidder's financial system

We audited the financial data in the statement of _____ (hereinafter: "the bidder"), regarding compliance with the condition appearing in clause 4.1.3.3 of International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs, which is attached to this opinion and marked with our stamp for identification purposes only. This statement is the responsibility of the bidder's management. Our responsibility is to express an opinion on the financial data in the above statement, based on our audit.

We conducted our audit in accordance with auditing standards. According to these standards, we are required to plan the audit and perform it, with the aim of obtaining a reasonable degree of assurance that there is no material misrepresentation in the above statement. The audit includes a sample examination of evidence supporting the amounts and information in the statement. We believe that our audit provides an adequate basis for our opinion.

In our opinion, the financial data in the statement adequately reflect, in all material respects, what is stated in the bidder's statement, in accordance with the records on which it was based.

Sincerely,

CPA

* The letter will be printed on the logo paper of the CPA.

** The bidder's CEO statement should be attached to this letter.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

9. Appendix A-6: CPA certificate on the bidder's revenues

For bidder's that obliged to prepare an annual financial statement

Date: _____

To _____ (Bidder's name)

CPA confirmation about data from the bidder's financial statements

1. We have been the bidder's CPA since _____(year).
2. We have audited the bidders annual financial report for the years 2018-2022.
3. 4. In accordance with the financial statements, the bidder meets the condition required in the Tender in section 4.2.1.2.

* The letter will be printed on the logo paper of the CPA

** If the bidder is a company registered in Israel, this approval will be replaced with the Hebrew version in the appendix to the directive of the TAKAM order number 7.3.1.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

10. Appendix A-7: CPA approval about the bidder's revenues

for a bidder who is not required to prepare financial statements

Subject: An accountant's opinion on the statement of the bidder's CEO, regarding information from the bidder's financial system

We audited the financial data in the statement of _____ (hereinafter: "the bidder"), regarding compliance with the condition appearing in clause 4.2.1.2 of International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs, which is attached to this opinion and marked with our stamp for identification purposes only. This statement is the responsibility of the bidder's management. Our responsibility is to express an opinion on the financial data in the above statement, based on our audit.

We conducted our audit in accordance with auditing standards. According to these standards, we are required to plan the audit and perform it, with the aim of obtaining a reasonable degree of assurance that there is no material misrepresentation in the above statement. The audit includes a sample examination of evidence supporting the amounts and information in the statement. We believe that our audit provides an adequate basis for our opinion.

In our opinion, the financial data in the statement adequately reflect, in all material respects, what is stated in the bidder's statement, in accordance with the records on which it was based.

Sincerely,

CPA

* The letter will be printed on the logo paper of the CPA.

** The bidder's CEO statement should be attached to this letter.

11. Appendix A-8: Commitment to confidentiality and absence of conflict of interest

To the Israeli Ministry of Tourism

1. I _____, on behalf of _____ [fill in the Supplier's name] (hereinafter - the "Supplier") , give this undertaking in connection with International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs(hereinafter - the "Tender").
2. In this commitment, the following terms will have the meaning that appears next to them:
 - a. **"Information"** - any information, know-how, news, document, correspondence, plan, data, model, opinion, conclusion and anything else related to the provision of the services - whether written or oral, and/or in any form or way of preserving information in an electrical and/or electronic and/or optical and/or magnetic and/or other way.
 - b. **"Professional secrets"** - any information that comes to me in connection with the provision of the services, whether received during the provision of the services or afterwards, including and without prejudice to the generality of the above: information that will be provided by the State of Israel and/or any other entity and/or on its behalf.
3. I undertake to keep the information and professional secrets that come to me as a result of the agreement, in complete confidentiality and to use them exclusively for the purpose of fulfilling my obligations according to the agreement.
4. Without prejudice to the generality of the foregoing, I undertake not to publish, transmit, notify, deliver or bring to the attention of any person the information and professional secrets that have come to me as a result of the agreement, except of information that is in the public domain or information that must be disclosed according to any law.
5. There is no conflict of interest between any other activity or other obligation of mine, and the Supplier's obligations according to this agreement.
6. I will refrain from any action that would create a conflict of interest between fulfilling my duties according to the agreement and fulfilling another duty or obligation, directly or indirectly.
7. I undertake to inform the Ministry of any concern of a conflict of interest between my obligations according to the agreement and my other activity.

Name: _____ Signature: _____ Date: _____

12. Appendix A-9: Affidavit regarding the commitment of bidders in the Tender (general statement)

1. Eligibility to compete in the Tender

- 1.1. The bidder has carefully read the Tender documents for all its chapters, appendices, conditions, and parts, including all the clarifications published by the Ministry, and declares that he understood everything stated in them and agrees to them.
- 1.2. The bidder has carefully read the terms of engagement with the winning Supplier, including the engagement contract and its appendices, he has understood what is said in them and agrees to them.
- 1.3. The bidder is not in bankruptcy or liquidation proceedings and there are no substantial claims against the bidder, which could harm its performance, if it wins the Tender.
- 1.4. There is no impediment under any law to the bidder's participation in the Tender.
- 1.5. The Tender submission or execution of the contract subject to the Tender by the bidder shall not create a conflict of interest, either directly or indirectly, between the bidder and the Ministry.

2. The bidder did not coordinate his bid with other bidders

- 2.1. The details appearing in this offer were decided by the bidder independently, without consultation, arrangement or contact with another bidder.
- 2.2. The details of the offer have not been presented or will be presented to any person or corporation, which makes offers in this Tender.
- 2.3. The bidder was not involved in trying to prevent another competitor from submitting bids in this Tender and was not involved in any way with a bid submitted by another bidder.
- 2.4. The bidder was not and does not intend to be involved in trying to get another competitor to submit a higher or lower bid than his offer.
- 2.5. The bidder was not involved in trying to get a competitor to submit an uncompetitive offer, of any kind.
- 2.6. This offer is made in good faith.

3. Independence of the bidder:

- 3.1. The bidder does not possess or being possessed by means of control of another bidder.
- 3.2. One party does not possess more than 25% of means of control in the bidder and in an additional bidder in this Tender.
- 3.3. The bidder is not a subcontractor of another bidder in this Tender, in connection with the performance of the services in this Tender.

_____	_____	_____	_____	_____
Date	Bidder's name	Bidder's stamp	affidavit name	affidavit Signature

Attorney's Confirmation

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

I, The undersigned, attorney _____, confirm that on _____ he/she appeared before the representative _____ who identified himself/herself by ID _____ / known to me personally, and after I warned him/her that he/she must declare the truth and that he/she will be subject to the penalties provided by law if he/she does not do so, he/she signed the above affidavit in front of me.

Date

Attorney's full name

Signature and stamp

13. Appendix A-10: Statement regarding compliance with the provisions of the Law on Equal Rights for Persons with Disabilities

This appendix refers solely to a bidder that is a registered company in Israel and is therefore brought in Hebrew.

הצהרה בדבר קיום הוראות חוק שוויון זכויות לאנשים עם מוגבלות

פניות אל המנהל הכללי של משרד העבודה, הרווחה והשירותים החברתיים כנדרש לפי תצהיר זה ייעשו דרך המטה לשילוב אנשים עם מוגבלות בעבודה, בדוא"ל: mateh.shiluv@economy.gov.il.

לשאלות ניתן לפנות למרכז התמיכה למעסיקים, כתובת דוא"ל: info@mtlm.org.il, טלפון: 1700507676.

אני הח"מ _____ ת.ז. _____ לאחר שהוזהרתי כי עלי לומר את

האמת וכי אהיה צפוי לעונשים הקבועים בחוק אם לא אעשה כן, מצהיר/ה בזה כדלקמן:

הנני נותן תצהיר זה בשם _____ שהוא המציע (להלן: "המציע") המבקש

להתקשר עם עורך התקשרות מספר _____ לאספקת

_____ עבור _____ . אני מצהיר/ה כי הנני מוסמך/ת

לתת תצהיר זה בשם המציע.

/סמן X במשבצת המתאימה):

הוראות סעיף 9 לחוק שוויון זכויות לאנשים עם מוגבלות, התשנ"ח 1998 לא חלות על המציע.

הוראות סעיף 9 לחוק שוויון זכויות לאנשים עם מוגבלות, התשנ"ח 1998 חלות על המציע והוא מקיים אותן.

(במקרה שהוראות סעיף 9 לחוק שוויון זכויות לאנשים עם מוגבלות, התשנ"ח 1998 חלות על המציע נדרש לסמן x במשבצת המתאימה):

המציע מעסיק פחות מ-100 עובדים.

המציע מעסיק 100 עובדים או יותר.

(במקרה שהמציע מעסיק 100 עובדים או יותר נדרש לסמן X במשבצת המתאימה):

- המציע מתחייב כי ככל שיזכה במכרז יפנה למנהל הכללי של משרד העבודה והרווחה והשירותים החברתיים לשם בחינת יישום חובותיו לפי סעיף 9 לחוק שוויון זכויות לאנשים עם מוגבלות, התשנ"ח 1998, ובמקרה הצורך – לשם קבלת הנחיות בקשר ליישומן.
- המציע התחייב בעבר לפנות למנהל הכללי של משרד העבודה והרווחה והשירותים החברתיים לשם בחינת יישום חובותיו לפי סעיף 9 לחוק שוויון זכויות לאנשים עם מוגבלות, התשנ"ח 1998, הוא פנה כאמור ואם קיבל הנחיות ליישום חובותיו פעל ליישומן (במקרה שהמציע התחייב בעבר לבצע פנייה זו ונעשתה עמו התקשרות שלגביה נתן התחייבות זו).

המציע מתחייב להעביר העתק מהתצהיר שמסר לפי פסקה זו למנהל הכללי של משרד העבודה, הרווחה והשירותים החברתיים, בתוך 30 ימים ממועד ההתקשרות.

	תאריך	שם מלא של החותם בשם המציע	חתימה וחתימת המציע	

אישר עו"ד

אני הח"מ _____, עו"ד מאשר/ת כי ביום _____ הופיע/ה בפניי במשרדי אשר ברחוב _____ בישוב/עיר _____ מר/גב' _____ שזיהה/תה עצמו/ה על ידי ת.ז. _____ /המוכר/ת לי באופן אישי, ואחרי שהזהרתיו/ה כי עליו/ה להצהיר אמת וכי יהיה/תהיה צפוי/ה לעונשים הקבועים בחוק אם לא יעשה/תעשה כן, חתם/ה בפני על התצהיר דלעיל.

	תאריך	שם מלא ומ.ר של עו"ד	חתימה וחתימת	

14. Appendix A-11: Encouraging businesses owned by women

עידוד נשים בעסקים - תצהיר המחזיקה בשליטה על עסק בשליטת אישה

This appendix refers solely to a bidder that is a registered company in Israel and is therefore brought in Hebrew.

אני הח"מ _____ מס' ת.ז. _____
מצהירה בזאת כי העסק מציע ההצעה _____ נמצא בשליטתי
בהתאם לסעיף 2ב' לחוק חובת המכרזים התשנ"ב – 1992.

תאריך _____ שם מלא של החותם בשם המציע _____ חתימה וחותמת המציע
אישר עו"ד _____
אני הח"מ, עו"ד _____, מאשר/ת כי ביום _____ הופיעה בפני הנציג
_____ שזיהה/תה עצמו/ה על ידי ת.ז. _____ /המוכר/ת לי באופן אישי,
ואחרי שהזהרתי/ה כי עליו/ה להצהיר אמת וכי /יהיה צפוי/ה לעונשים הקבועים בחוק אם לא
ת/יעשה כן, חתם/ה בפני על התצהיר דלעיל.

תאריך _____ שם מלא ומ.ר של עו"ד _____ חתימה וחותמת
אישור רו"ח בדבר עסק בשליטת אישה
אני רו"ח _____ מאשר בזאת כי העסק _____ (להלן:
המציע) הינו בשליטת אישה כהגדרתו בסעיף 2 ב' לחוק חובת המכרזים, התשנ"ב – 1992
המחזיקה בשליטה במציע _____ הינה:

מספר זהות

שם מלא

ולראיה באתי על החתום:

חתימה וחותמת רו"ח

שם רו"ח

תאריך

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

15. [Appendix A-12: Plan and design](#)

The plan and design proposal should be attached here.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

16. [Appendix A-13The Project Manager's CV](#)

The project manager's CV should be attached here.

17. Appendix B: Instructions for filling the Price bid form (Excel sheet)

1. The price bid must be typed on a computer and a printed and signed copy must be attached. The Tender committee is entitled to reject offers whose price bid are not clear and therefore cannot be evaluated.
2. Bidders' attention that the Excel file is locked for changes, except for entering the price proposal.
3. **The bidder must fill in the Excel file only the cells marked with color - column E " Price Proposal per unit in Euros including VAT & any other expenses or taxes"**
4. The price proposal includes all the costs involved in providing all the good and services detailed in the Tender documents, including wages, flights, rides, rent, purchase of equipment, office expenses, insurance, operating costs, management costs and the bidder's profit or any other tax or levy Any law including VAT.
5. The Ministry will not pay any addition to the price shown in the price proposal.
6. It is clarified that the quantities specified in the Tender are estimates only, and do not constitute a commitment on behalf of the Ministry to order services to any extent.
7. The payment to the Supplier will be made according to the actual performance and to the satisfaction of the Ministry.

Bidder's statement regarding the price offer:

1. After reading the Tender documents, I submit the bid for the provision of services as detailed in this document.
2. I'm aware that the Ministry has the right to not accept any bidder's offer in this Tender.
3. I'm aware that the requested work is on a contractual basis only.
4. Offers in a different format than the price offer form (Excel file) - may be rejected at the discretion of the Tender committee.
5. I declare and confirm that I have read and understood all the conditions detailed in the Tender documents.

Date	Names of authorized signatories	Signature

18. Appendix C: Contract

Drafted and signed in Jerusalem, Israel, on ___/ ___/ 2023.

Between:

The Government of Israel on behalf of the State of Israel, represented for the purpose of this agreement by the Director General of the Ministry of Tourism, together with the Comptroller of the Ministry of Tourism, who are authorized to sign on its behalf according to the authorizations published in the collection of publications (hereinafter: "the Client" / "the Ministry", "IMOT").

And:

The bidder _____ ID number _____
whose address _____
(hereinafter: "The Supplier").

Whereas the Ministry desires to engage the Supplier to provide designing, planning, constructing, erecting, storing, and transportation services (the "Services") for the Israel Pavilion at international tourism fairs.

And Whereas the Ministry has published International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs (hereinafter "the Tender").

And whereas, the Supplier represents that it has the necessary expertise, experience, and resources to provide the Services to the Ministry.

And whereas the Supplier has submitted its proposal (Hereinafter: "The Proposal") and has been selected as the winner of the Tender.

Therefore, and in consideration of the parties' mutual obligations under this contract and its annexes, the parties have agreed and declared, as follows:

1. General

- 1.1. The introduction to this agreement including all the statements included and the annexes to the agreement as well as the Tender documents are an integral part of it, and will be interpreted together with it.
- 1.2. All that is said in the singular also means in the plural, all that is in the masculine also means in the feminine, everything is appropriate to the matter and as implied by the context of this agreement.

2. Scope of Services.

- 2.1. The Supplier shall provide the Services for the Israel Pavilion at international tourism fairs, including but not limited to designing, planning, constructing, erecting, storing, and transporting
- 2.2. The Supplier shall provide the following deliverables:
 - 2.2.1. Design plans for the Israel Pavilion at international tourism fairs, including 3D renderings and graphic designs.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 2.2.2. Construction and erection of the Israel Pavilion at international tourism fairs, including all necessary materials, tools, and equipment.
- 2.2.3. Transportation of the Israel Pavilion to the international tourism fairs, including all necessary permits and insurance.
- 2.2.4. Storage.

3. The annexes to this agreement:

- 3.1. Appendix C1 wording of guarantee for performance.
- 3.2. Appendix C2 - International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs, including Q&A document published by the Ministry as a part of the Tender process and clarification documents exchanged between the parties.
- 3.3. Appendix C3 – The Supplier's bid.

4. Conflict between documents:

- 4.1. In any case of a contradiction or discrepancy between the Tender documents and the contract, there will be priority to the interpretation that reconciles the contradiction. To the extent that the contradiction cannot be resolved, the binding wording will be determined according to the following order of documents:
 - 4.1.1. Chapter 2- Required Services
 - 4.1.2. Chapter 1 - The Bid
 - 4.1.3. The Contract

5. Permits, licenses and approvals.

- 5.1. The Supplier hereby declares and undertakes that he holds valid documents and certificates in accordance with the provisions of any law, including the valid documents and certificates from the authorized authorities. The Supplier undertakes to present them to the Ministry whenever required by the Ministry.
- 5.2. It is clarified that the correctness of the Supplier's statements detailed in this section in all its parts is an essential condition of this agreement. The incorrectness of these statements or some of them, either at the time of signing this agreement or at any time thereafter will be considered a fundamental breach of this agreement by the Supplier.
- 5.3. The Supplier undertakes to notify the Ministry immediately of any change that will apply to the validity of his statements, including any order issued against him that prohibits or limits his ability to provide the services in accordance with this agreement on its appendices.
- 5.4. The Supplier undertakes to provide the services in accordance with the provisions of any applicable law in connection with the provision of the services subject to this agreement.

5.5. Failure to comply with this section constitutes a material breach of this agreement.

6. Contract period

- 6.1. The Contract Period will be for one year from the Ministry's signing of the contractual agreement (Hereinafter: "The Contract Period").
- 6.2. The Tender Committee reserves the option to extend the Contract Period for a period or periods of up to five additional years, provided that the total Contract Period does not exceed six years from the beginning of the validity

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

of the contract to be signed. This option will be exercised at the Ministry's sole discretion.

6.3. The extension of the contract, if any, will be with the approval of the Ministry Tender committee and a written notification of the authorized signatories on behalf of the Ministry to the Supplier.

6.4. Notwithstanding the foregoing, the Ministry will be entitled to terminate this contract by giving 60 days prior written notice, at its sole discretion and without the need for providing reasoning. The Supplier will not be entitled to any compensation and/or indemnification and/or any payment for the termination of the contract.

7. Lack of exclusivity

7.1. The Supplier will not have exclusivity, in receiving work from the Ministry and the Ministry may order services of the type subject to this contract, and of any other type, from any other party, not order services from the Supplier at all or, cancel part of the services subject to this contract, including change in quantities, and perform these services himself, all at the absolute discretion of the Ministry.

8. Representatives & Working language

8.1. The Ministry's representative for the purpose of executing this contract is Ami Allon or the person authorized by him in writing (hereinafter: "the Ministry representative").

8.2. The Ministry may change his representative at any time by giving written notice to the Supplier.

8.3. The Supplier's representative who will be the main contact with the customer is the project manager.

8.4. The verbal, written and all other communications between the Supplier and the Ministry and its representatives will be in English.

9. Liability

9.1. The Supplier undertakes to provide the services specified in this contract in accordance with the requirements as detailed in the Tender's documents, the requirements of the Ministry, the provisions of this agreement and its annexes and the provisions of any law.

9.2. The Supplier undertakes to provide all services himself and not to transfer his obligations according to this agreement to another. The services will be performed at the Supplier's full professional responsibility.

9.3. The Supplier undertakes to provide the services at the highest level.

9.4. The Supplier hereby declares that he is clear about the nature of the required services, their scope and methods of execution, in the manner required by the Ministry, and that he has received the explanations as requested regarding them.

9.5. With respect of any goods or movable property leased, sub-leased or otherwise used by Supplier in the framework of rendering the works/services ("Third-Party Property"), Supplier undertakes full liability for any direct or indirect damages, losses, indebtedness, costs or expenses incurred in connection with the Third Party Property and its operation, and hereby waives any claim or demand (whether in contract, tort or otherwise) against the Ministry or anyone on its behalf for such damages, losses, indebtedness, costs or expenses.

- 9.6. The Supplier will be responsible for any damages, including for pure economic damages, compensation for breach of agreement, bodily harm, as well as death and/or any damage and/or loss to any property and any person, which will be caused while providing the services as a direct or indirect result of the operation of this agreement, due to The negligence/inadvertence and/or negligence/inadvertence of any of its personnel and/or those of its shipments in relation to the provisions of this contract, or to the body and/or property of any other third party, and will take all practical measures to prevent them.
- 9.7. It is agreed between the parties that the Ministry will not bear any payment, expense or damage for any reason whatsoever that may be caused to the body or property of the Supplier or anyone on his behalf or to the body or property of his employees or the employees on his behalf or to the property of the Ministry or to the body or property of any other person as a direct or indirect result of its operation of this agreement; and that this responsibility will apply to the Supplier only.
- 9.8. In any case that during the period of this agreement, the Supplier causes, directly or indirectly, damages and/or unnecessary or other expenses to the Ministry, as a result of a violation of this agreement or one of its clauses and/or and/or as a result of negligence, neglect, and / or the execution of the works in an unprofessional manner, then the Supplier undertakes to compensate the Ministry for the damages and / or expenses that will be caused to him.
- 9.9. The Supplier undertakes to indemnify the Ministry for any damage, payment or expense incurred by him for any reason arising from the acts or omissions of the Supplier as a direct or indirect result of the operation of this agreement, immediately upon receipt of notification from the Ministry.
- 9.10. The Supplier undertakes to repair, complete and remedy any damage or loss caused as stated above, as soon as possible after their occurrence, but this does not detract from the right of the Ministry to repair the damage after the Supplier has not done so as soon as possible and obligate him to pay for his expenses.
- 9.11. Subject to what is stated in this section above, if the Ministry has paid any sums for claims or events mentioned in this section, in accordance with this agreement, the Ministry will be entitled to full compensation from the Supplier for any amount he paid plus his legal expenses and attorney's fees and the Supplier will pay him these amounts immediately after the Ministry will submit to him a demand detailing the expenses incurred by him as mentioned, provided that the expenses are reasonable.
- 9.12. Failure to comply with this section constitutes a material breach of this agreement.**

10. Control and supervision

- 10.1. Without detracting from all the obligations and/or duties of the Supplier according to this agreement, it is clarified that the Ministry and/or someone on its behalf has supervisory powers over the performance of the services of the Supplier.
- 10.2. The Supplier undertakes to allow the Ministry's representative or someone on his behalf to inspect his operations, to supervise the performance of all the services required in this Tender.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

- 10.3. The Supplier will submit an expenditures breakdown together with references. The Ministry will check the expenses and the references. The ministry reserves the right to request additional documents if it desires. In addition, it will be clarified that for the purpose of the inspection, the Ministry may use an external CPA.
- 10.4. If the Ministry's representative or someone on its behalf determines that the services are not performed in accordance with this agreement and gives written reasons for its determination, its determination will be final and the Supplier must correct the claimed correction immediately, to the satisfaction of the Ministry.
- 10.5. The Supplier undertakes to provide the Ministry's representative or someone on his behalf immediately upon their request with any information or document or data that will be required for the purpose of control and supervision.
- 10.6. **Failure to comply with this section constitutes a material breach of this agreement.**

11. Quality of service

- 11.1. If the Supplier did not fulfill all or part of his obligations, the Ministry may, without detracting from any other authority he has, either according to law or according to this agreement, perform one of the following actions or some or all of them together:
 - 11.1.1. To perform the service at the Supplier's place, either by himself or through someone on his behalf, and to deduct the expenses incurred by him from the payments due to the Supplier according to this agreement.
 - 11.1.2. Cancel the agreement with a written notice after giving the Supplier a reasonable opportunity and time to correct the what ever it is that is requiring correction.

12. Milestones and payment terms

- 12.1. As detail in sections 14.14.2 of chapter 1.

13. Payment dates

- 13.1. As detail in section 14.6 of chapter 1.

14. Linkage to the Israeli Consumer Price Index

- 14.1. As detail in section 14.8 of chapter 1.

15. Deductions

- 15.1. The Supplier hereby agrees and declares that the Ministry will be able to deduct from the remuneration that the Ministry must pay to him according to this agreement and/or any other agreement, any amount due to the Ministry from the Supplier according to this agreement or according to any other agreement.

16. Independent Contractor Relationship

- 16.1. This contract does not constitute the establishment of an employer - employee relations with an employee or with any person employed by the Supplier. To remove any doubt, the contract defines the relationship between the Ministry and the Supplier as relationship with a Supplier which is an independent contractor providing specified services.
- 16.2. All payments made to the Supplier are fees and reimbursements for services provided as specified in this contract; and all rights accorded to the Ministry by the provisions of this contract to supervise, approve or not to approve the Supplier services shall not be regarded as creating an

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

employer-employee relationship but shall be regarded as a necessary means to ensure the compliance with this contract.

17. Subcontractors

- 17.1. The Supplier may use the services of subcontractors to fulfill its obligations in this project, subject to these subcontractors being experienced and professional, suitable for the execution of the work and aware of the requirements contained in this document and the fair's management procedures.
- 17.2. The Supplier will be **directly and exclusively** responsible for any subcontractor's activity and the provision of services by him.
- 17.3. All the provisions of the agreement, including the provisions concerning confidentiality, professionalism, compliance with schedules and insurance requirements will apply with binding changes also regarding obligations performed through a subcontractor.
- 17.4. It is hereby agreed that the payments resulting from this agreement shall be paid by the Ministry to the Supplier and to him alone.
- 17.5. The Ministry shall be entitled to order the Supplier to cease employing any subcontractor in the provision of services and the Supplier undertakes to remove any subcontractor immediately upon the first demand of the Ministry, and not to employ him again in providing the service to the Ministry. The removal of the subcontractor will not affect the execution of this agreement.
- 17.6. Failure to comply with this section constitutes a material breach of this agreement.**

18. Conflict of interest

- 18.1. The Supplier is not prevented from engaging in his profession outside of this contract, if this does not harm the provision of the service to the Ministry under this contract, and that he does not do anything that has any conflict of interest with his action under this contract.
- 18.2. The Supplier will not be in conflict of interest for the provision of the services that are the subject of this Tender.
- 18.3. The Supplier declares that starting from the date of signing this agreement, he will not act in any way to create any conflict of interest between him or his obligations according to this agreement and between his other business, professional or personal relationships.
- 18.4. The Supplier undertakes to contact the Ministry in any case of doubt regarding the provisions of this section and to act in accordance with his decision.
- 18.5. Failure to comply with this chapter constitutes a material breach of this agreement.**

19. Confidentiality and information security

- 19.1. The Supplier undertakes to keep confidential and not to transfer or inform or deliver or bring to the attention of any person, any information, knowledge, trade secret, data, object, document of any kind (hereinafter: "confidential information") that comes to his knowledge by the performance of the services required in this Tender, except from information that by its nature is information that is in the public domain.
- 19.2. A violation of this section constitutes a violation of the Penal Law, 1977 according to section 118 of the law. The Supplier will sign a confidentiality statement as required by the Ministry.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

19.3. The Supplier undertakes not to use confidential information for any purpose other than the execution of this agreement, except with the prior written approval of the Ministry's representative.

19.4. Failure to comply with this chapter constitutes a material breach of this agreement.

20. Insurance

20.1. The Supplier undertakes to arrange and maintain suitable insurances related to the services/works supplied/conducted by him for the State of Israel – The Ministry Tourism (hereinafter: "the Ministry"), to the extent that is acceptable in the field of his activity and/or as required by the fairies organizers and/or by the local law in the respective jurisdictions (according to the matter: workers compensation, Employers' Liability Insurance, Third - Party Liability Insurance, Umbrella Liability Insurance, and Products Liability Insurance, Property etc.), with reasonable limits of liability in accordance with the nature and scope of the services/ products supplied or leased by him.

20.2. As long as subcontractors are employed by the Bidder must ensure that his insurances include coverage for his liability in regard to their activities as well as demand, them to arrange insurances covering their direct liability as required under this section or, alternatively, shall include coverage for their direct liability and activities in his insurances.

20.3. For avoidance of any doubt, the Bidder alone is liable to the Insurer for payment of the Premiums in respect of the policies and for fulfillment of all the obligations imposed on the Insured under the terms and Conditions of the policies. The Bidder is liable to claim his insurance policies on any loss occurrence as well as to collaborate the matter with the Ministry.

20.4. The Bidder / shall ensure that all the insurance relating to the agreement's subject matter services/works shall include the Ministry as additional insured.

20.5. The Bidder shall ensure that all the insurances relating to the agreement's subject matter services/ products, shall include a waiver of subrogation clause in favor of the Ministry and Its employees (this waiver of subrogation shall not apply for the benefit of a person that has caused willful damage).

20.6. It is hereby agreed that the Ministry shall be entitled to receive any insurance benefits with respect of damages caused to Ministry's's own property and employees, unless otherwise instructed in writing by the Ministry's Comptroller.

20.7. The Ministry reserves the right to receive from the Bidder a certificate of insurance or copies of the insurance policies, from time to time, on demand.

20.8. The insurances shall not include any territory limits and shall apply worldwide.

20.9. Failure to comply with this chapter constitutes a material breach of this agreement.

21. Lack of right of representation

21.1. It is hereby agreed and declared between the parties that the Supplier is not an agent, courier, or representative of the Ministry and is not entitled or authorized to represent or obligate the Ministry in any matter,

considering the nature of the services that are the subject of this agreement.

21.2. The Supplier undertakes not to present himself as authorized to do so and will bear sole responsibility for any damage to the Ministry or to a third party, resulting from a presentation contrary to what is stated in this section. Representation of the Ministry for any purpose requires express authorization for this by the Ministry, in advance and in writing.

21.3. **Failure to comply with this chapter constitutes a material breach of this agreement.**

22. Expanding and reducing the scope of engagement

22.1. The scope of services as detailed in the Tender documents, updated as of the date of writing.

22.2. The Ministry may change the requirements according to its needs, increase or decrease the quantities of services required and the Supplier undertakes to meet these requirements. Any change in the quantities of required services requires the approval of the Ministry. Payment will be made according to the services performed.

22.3. The payment to the Supplier for the expansion of the services provided by him will be based on the rates defined in the Supplier's price bid.

23. SLA and agreed compensations

23.1. Without detracting from the Ministry's rights according to this Tender, if the Supplier has not fulfilled its obligations, all or in part, the Ministry will be entitled (but not obliged) to charge the Supplier with agreed compensations in accordance with the following:

The breach	The compensations	material breach
Failure to meet deadlines	500 euros per case	From the fourth case, this will be considered a material breach of the agreement.
Construction of the pavilion not according to the design and planning approved by the Ministry of Tourism (with the exception of minor discrepancies, as determined by the Ministry)	1.000 euros per case In addition, the Supplier will be required to repair the pavilion at his own expense in accordance with the approved design and planning	From the fourth case, this will be considered a material breach of the agreement.
Action not according to the safety rules, or violation of confidentiality requirements, or activity in a situation of conflict of interest, or performing an action that harms the reputation of the State of Israel or the	10,000 euros per case	From the first case, this will be considered a material breach of the agreement.

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

The breach	The compensations	material breach
reputation of The Ministry of Tourism		

23.2. It is clarified that the Supplier is prohibited from levying on his employees any compensation imposed on him either fully or partially and either directly or indirectly.

24. Transfer of rights

24.1. The Supplier will not be entitled to transfer his rights and obligations according to this Tender or part of them to another.

25. Breach of contract

25.1. In the event of a fundamental violation according to this contract or as defined in the Contracts (Remedies for Breach of Contract) Law, 1970 or another condition of the terms of this contract, and for this violation the Supplier was given an extension for its existence and the condition is not complied with within a reasonable time after the extension, then in each of these cases the Ministry may insist on compliance the contract with the Supplier or cancel this contract or perform himself or through others anything that according to this contract was supposed to be done by the Supplier, and this at the expense of the Supplier and in addition to the rights of the Ministry according to any law and according to the other provisions of this contract, including the right to demand payment of compensation agreed in advance in the amount of 100,000 euros.

26. Changes

26.1. Any change in the terms of the agreement or its appendices will be made with their prior written consent. A waiver by way of behavior will not be considered a waiver of a right arising from this agreement.

27. Notice

27.1. Any notice required under this contract will be in writing and delivered to the other party by hand, e-mail, registered mail or fax to the following addresses:

27.1.1. The Ministry of Tourism - the Government of Israel on behalf of the State of Israel: Ministry of Tourism, 5 Bank Israel Street, Jerusalem 9100901.

27.1.2. The Supplier – _____.

28. Jurisdiction

28.1. The exclusive authority to hear any claim arising out of this agreement shall rest exclusively with the competent court in Jerusalem, Israel.

28.2. The Supplier signature on this agreement constitutes consent to the aforementioned.

29. termination of the agreement

29.1. The Supplier undertakes that in any case of the termination of the agreement, he will cooperate as much as is required to allow the Ministry to continue receiving services properly, and this, among other things, by an orderly and efficient transfer of everything required in accordance with the instructions of the customer.

The Ministry

The Supplier

Date

19. Appendix C1: Performance Guarantee (English Version)

*This English translation is for indication only.
The definitive wording of the digital guarantee
is the wording in the Hebrew language.*

- Printout of a digital guarantee (do not fill in manually, to be filled out by a system)-

This document is a printout of a digital guarantee and is intended for illustrative purposes only.

This printout was produced by the system of &name of guaranty issuer/guarantee as applicable& on DD/MM/YYYY at SS:MM:HH based on a digital guarantee file.

The guarantee's data

The digital guarantee's code: XXXX-YYYN-NNNN-NNNN-NNCC

Issuer of the guarantee:

_____ Branch No _____ :

Phone of the guarantor: _____ Fax of the guarantor _____ :

Address of the issuer of the guarantee :

Street and number: _____ City: _____ Postal code _____

Name of authorized signatory 1 _____ :

Name of authorized signatory 2: _____

The receiving of the guarantee

The guaranteed (hereinafter collectively and/or separately: " the guaranteed "):

Identification:

Name:

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

The subject of the guarantee
(Name of the Tender / Agreement)

Amounts and dates

The amount of the guarantee _____ NIS

Link to an index _____

Base date for linking

Guarantee issuance date: _(to be filled in
by the
Issuer) _____

Expiry date of the guarantee

The commitment

The guarantor hereby guarantees to the receiver of the guarantee, on behalf of the guaranteed, to dispose of any amount that the receiver of the guaranty will demand from the guarantor, in reference to the subject of the guaranty, and which will not exceed the amount of the guaranty.

The issuer of the guarantee hereby undertakes to pay the receiver of the guarantee the amount of the guarantee within the number of days for confiscation defined in the guarantee, from the date of the receiver of the guaranteed demand and without the receiver of the guarantee having to justify his demand or first require the guarantee to pay the amount.

This guarantee is not transferable.

This guarantee can be realized in installments, in such a way that the partial forfeiture will not diminish its validity regarding the remaining amount of the guarantee that is not forfeited, provided that the total of all payments according to this guarantee does not exceed the amount of the guarantee.

Only the provisions of the Israeli law will apply on this guarantee.

The rules of the management of this guarantee shall be in accordance with the standard of digital guarantees as published on the website of the Accountant General's TAKAM regulations, as worded at the time of the issuance of the guarantee, including in accordance with the rules detailed below:

1. The management of this guarantee will be done digitally, by sending requirements and requests between the systems of the recipient of the guarantee and the systems of the issuer of the guarantee, in accordance with the rules detailed in the digital guarantees standard.
2. The dates in the guarantee refer to calendar days, ending at 11:59 p.m., excluding the number of days of payment due to forfeiture of the guarantee by the issuer. The number of days for payment in respect of the forfeiture of the guarantee shall begin on the banking business day on which the demand for forfeiture was received from the recipient of the guarantee. If the demand was not received in a

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

banking business day, the number of days to carry out the forfeiture will begin on the following banking business day.

3. After the expiration date of the guarantee has passed, the validity of the guarantee expires without the need for further action on behalf of the guaranteed, the recipient of the guarantee or the issuer of the guarantee.

Number of days for forfeiture: 15 days

References (to be filled out by the technological system, not by the office)

Internal reference of the issuer:

Internal references 1 of the recipient of the guarantee: _____

Internal references 2 of the recipient of the guarantee: _____

Internal references 3 of the recipient of the guarantee: _____

Internal references 4 of the recipient of the guarantee: _____

20. Appendix C1: Performance Guarantee (Hebrew Version)

- תדפיס ערבות דיגיטאלית (אין למלא ידנית, למילוי על ידי מערכת)

<p>מסמך זה הוא תדפיס של ערבות דיגיטאלית ונועד לצרכי המחשה בלבד תדפיס זה הופק ע"י המערכת של & שם מנפיק הערבות/מקבל הערבות לפי העניין & ביום DD/MM/YYYY ב- HH:MM:SS על סמך קובץ ערבות דיגיטאלית.</p>
--

נתוני הערבות

קוד הערבות הדיגיטאלית: XXXX-YYYN-NNNN-NNNN-NNCC

מנפיק הערבות:

_____ מס' סניף: _____

_____ פקס' מנפיק הערבות: _____

_____ כתובת מנפיק הערבות: _____

_____ רחוב ומספר: _____ ישוב: _____ מיקוד _____

_____ שם מורשה החתימה 1: _____

_____ שם מורשה החתימה 2: _____

מקבל הערבות:

הנערים (להלן ביחד ו/או לחוד: "הנערב"):

שם הנערב	מזהה נערב
_____	_____

נושא הערבות:

(שם המכרז / נושא ההתקשרות)

סכומים ותאריכים

_____ סכום הערבות _____ שקלים חדשים.

_____ תאריך בסיס להצמדה: _____

_____ תאריך הנפקת הערבות: _____ (מילוי על ידי המנפיק) _____ תאריך סיום תוקף הערבות: _____

ניסוח ההתחייבות

מנפיק הערבות, ערב בזה כלפי מקבל הערבות, בעבור הנערב, לסילוק כל סכום אשר מקבל הערבות ידרוש מאת מנפיק הערבות, בקשר עם נושא הערבות, ואשר לא יעלה על סכום גובה הערבות. מנפיק הערבות

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

מתחייב בזאת לשלם למקבל הערבות את הסכום האמור בתוך מספר הימים לחילוט הקבועים בערבות וזאת מתאריך דרישת מקבל הערבות ומבלי שמקבל הערבות יהיה חייב לנמק את דרישתו או לדרוש תחילה את סילוק הסכום מאת הנערב.

במקרה של דרישה כאמור מנפיק הערבות לא יטען כלפי מקבל הערבות טענת הגנה כל שהיא שיכולה לעמוד לו או לנערב, ולא יתנה את התשלום בתנאי כלשהו או יעכבו מסיבה כלשהי ובכלל זה בסילוק הסכום האמור מאת הנערב.

ערבות זו אינה ניתנה להעברה או להסבה.

ערבות זו ניתנת למימוש לשיעורין, באופן שחילוטה החלקי לא יגרע מתוקפה לגבי יתרת סכום הערבות שלא חולט, ובלבד ששך כל התשלומים על פי ערבות זו לא יעלה על סכום הערבות.

על ערבות זו יחולו הוראות הדין הישראלי בלבד.

הכללים לניהול כתב ערבות זה יהיו בהתאם לתקן הערבויות הדיגיטאליות כפי שפורסם באתר הוראות התכ"ם של החשב הכללי, כנוסחו במועד הנפקת הערבות, ובכלל זה בהתאם לכללים המפורטים להלן:

- ניהול ערבות זו יעשה באופן דיגיטלי, על ידי שליחת דרישות ובקשות בין מערכות מקבל הערבות ומערכות מנפיק הערבות, בהתאם לכללים המפורטים בתקן הערבויות הדיגיטליות.
- התאריכים בערבות מתייחסים לימים קלנדריים, המסתיימים בשעה 23:59, וזאת למעט מניין הימים לתשלום בגין חילוט ערבות על ידי מנפיק הערבות. מניין הימים לתשלום בגין חילוט הערבות, יחל ביום העסקים הבנקאי בו התקבלה הדרישה לחילוט ממקבל הערבות. במקרה שבו הדרישה התקבלה שלא במהלך יום עסקים בנקאי, מנין הימים לביצוע החילוט יחל ביום העסקים הבנקאי העוקב.
- לאחר שתאריך סיום תוקף הערבות חלף, תוקפה של הערבות פוקע ללא צורך בביצוע פעולה נוספת מטעם הנערב, מקבל הערבות או מנפיק הערבות.

מספר ימים לחילוט 15

אסמכתאות (למילוי על ידי המערכת הטכנולוגית, לא על ידי המשרד)

אסמכתא פנימית של מנפיק הערבות:

אסמכתאות פנימיות 1 של מקבל הערבות: _____

אסמכתאות פנימיות 2 של מקבל הערבות: _____

אסמכתאות פנימיות 3 של מקבל הערבות: _____

אסמכתאות פנימיות 4 של מקבל הערבות: _____

21. Appendix C2 - The list of those authorized to issue digital guarantees:

בנק חברה ביטוח (מנפיק הערבות)
בנק לאומי לישראל
בנק מסד
הבנק הבינלאומי (כולל: פאג"י, יובנק ואוצר החייל)
Bank plc HSBC
בנק מזרחי טפחות
כלל חברה לביטוח בע"מ
כלל ביטוח אשראי בע"מ
בנק דיסקונט לישראל בע"מ
HSBC Bank plc
בנק מרכנתיל דיסקונט בע"מ
בנק לאומי לישראל
בנק ירושלים
בנק הפועלים
בנק מזרחי טפחות
בנק לאומי לישראל
מנורה מבטחים ביטוח בע"מ
בנק מרכנתיל דיסקונט בע"מ
בנק דיסקונט לישראל בע"מ
HSBC Bank plc
בנק דיסקונט לישראל בע"מ
בנק מרכנתיל דיסקונט בע"מ
בנק מזרחי טפחות
בנק יהב
בנק ירושלים
הפניקס חברה לביטוח
כלל ביטוח אשראי בע"מ
בנק הפועלים
הבנק הבינלאומי (כולל: פאג"י, יובנק ואוצר החייל)
בנק מסד
בנק יהב
הראל חברה לביטוח
ב.ס.ס.ח החברה הישראלית לביטוח אשראי בע"מ
הבנק הבינלאומי (כולל: פאג"י, יובנק ואוצר החייל)
בנק מסד
מנורה מבטחים ביטוח בע"מ
בנק הפועלים
מנורה מבטחים ביטוח בע"מ
הפניקס חברה לביטוח
כלל חברה לביטוח בע"מ

International Tender number 10/2023 for Designing, planning, constructing, erecting, storing, and transporting of the Israel Pavilion at international tourism fairs

כלל ביטוח אשראי בע"מ

בנק יהב

הראל חברה לביטוח

ב.ס.ס. החברה הישראלית לביטוח אשראי בע"מ